



# PURCHASING NOTES

Office of Child Nutrition  
Division of Purchasing  
and  
Food Distribution

**JULY 2022**

## The Great Unknown ?

One year ago the Purchasing Notes headliner was “What Will be Normal?” There is still not an answer to that question. Instead, there are many answers that are appearing from all over the country. As Covid becomes more manageable through the use of vaccines and therapeutics, we find ourselves dealing with new Great Unknowns. Avian bird flu has chickens and turkeys being euthanized in the millions, egg products are becoming scarce. Russia invaded Ukraine straining geopolitical relations contributing to skyrocketing fuel prices and the uncertainty of global grain futures. Inflation continues to erode the purchasing power of the dollar and in an effort to return to normal, the USDA has mandated transitional meal pattern standards of compliance for the next two years. The Great Unknown will be with us forever. It challenges us and forces us to communicate, collaborate, and think of new solutions to problems not faced before.

No one can say with certainty when the return to normal will be. Perhaps we are in the middle of the new normal now. Your distributors are struggling to meet all of your demands. Some are having better success than others. Works are underway as of this writing to strengthen the ability for your distributors to better serve you next school year.

The order guide has seen some items become inactivated due to the ongoing nonavailability of products. It was necessary to eliminate line items to remove obvious shorts and outs. We will see some of them return this school year. It is important that we maintain an order guide that will fill your submitted orders in realistic quantities. With this in mind, the State Agency along with your PMC have strengthened the order guide with extra options should a manufacturer fail to deliver products.

Finally, many items are sourced from Southeast Asia and these items are still requiring long periods of time to offload and ship to our distributors. This is a Great Unknown for the next school year, especially with the increased covid related lockdowns in China. However, if the capability to sanitize and reuse cutlery and flatware exists, it is recommended that SFA’s take a hard look into implementing this method as a strategy to combat against these non food related shortages.

Whatever the Great Unknowns we are presented with this year, one thing is for certain: we will be prepared like never before to face them. We are cautiously optimistic for the future. We look forward to overcoming all the Great Unknowns that will arise this year.

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**Contact Information**  
**Office of Child Nutrition**  
601-576-5000

**Purchasing & Food Distribution**  
601-576-4980

**On-Line Ordering**  
[maps.mdek12.org/ocn\\_APS\\_Purchasers](https://maps.mdek12.org/ocn_APS_Purchasers)

**USDA Food Distribution**  
[https://fd.mde.k12.ms.us/logon/logon01\\_a.0.0.htm](https://fd.mde.k12.ms.us/logon/logon01_a.0.0.htm)

**Email incident reports to:**  
[swpp@mdek12.org](mailto:swpp@mdek12.org)



## **DIRECT to MANUFACTURER**

Only a few contracts have been renewed. Many manufacturers could not provide their contracted items due to all the hardships the pandemic created last year. We look forward to soliciting another Direct to Manufacturer bid this Fall. Distributors will acquire the nonrenewed line items and they will still be available for use.

### **PRODUCE**

MS Fruit & Vegetable serves regions 5 and 6.  
Sunrise Fresh serves regions 3, 4 and 7.



### **MILK**

Prairie Farms was awarded regions 1, 2, 3, 4, 6 and 7.,  
and will use sub contractors for some delivery areas.  
Borden's was awarded region 5.

### **ICE CREAM**

Prairie Farms was awarded regions 1, 2, 3 and 5.  
Hershey Creamery was awarded regions 4, 6 and 7.



## **FULL LINE DISTRIBUTORS**

Merchants, Briggs and Crumbley full line distributor contracts were renewed for one final year of the 5 year term. The distributor bid will be solicited in February 2023 and awarded distributors will begin servicing the awarded regions on July 1, 2023.

**NEW !**

**Line #1035 Chicken Breast Bites, 'Cheesy Hotz' WGR** - 5 Bites contributes 2.0 MMA and 1.5oz eq Whole Grains. Another great option with a spicy cheese flavor profile. Arriving late August.

**NEW !**

**Line #1037 Chicken Chunk Fritter WGR FC** - 4 pieces (4oz) contributes 2MMA and 1oz eq of WG. The fritter is precooked and is perfect for adding General Tso's, Korean BBQ or Hunan Orange sauce (see below). They may also be used on top of a Chef Salad.

**NEW !**

**Line #1243 Waffle, Dutch WGR** - 1 waffle contributes 2.0 oz eq Whole Grains. Shown here with a chicken pattie.



**Line #2425 Bagged Slushies, Tropical Trio** - Adding to Lines 2422 and 2423, this is a third Cool Tropics flavor option that contributes as an **Other Vegetable**, not a fruit!

**Line #1704 Sauce, General Tso's**

**Line #1705 Sauce, Korean BBQ**

**Line #1706 Sauce, Hunan Orange**

**NEW !**

Add these JTM sauces to the NEW Chicken Chunk Fritter above to create delicious Asian flavor profiles for your students! Each sauce comes in a case of six 5 pound bags. Chicken Chunk Fritter shown at right with General Tso's sauce. YUM!



**NEW!**

**Line #1617 - Potatoes, Speciality Shaped** - this line has been reactivated and will provide the highly accepted Simplot Side winder twisted fried potatoes. **Unfortunately, this item will not arrive until Mid October.**



**NEW!**

**Line #1241 - Cereal Oat Bar, Lemon Chip** - More breakfast options delivered by The Fathers Table. This yummy oat bar has a lemon flavor profile.

**NEW!**

**Line #1242—Cereal Oat Bar, Triple Berry—** This breakfast option is also delivered by The Fathers Table and has a fruity triple berry flavor profile.

**Line #1225 - Bread, Pullman—** This line has been changed from ‘Enriched’ back to whole grain rich due to the recently implemented USDA transitional standards. The new WGR formulations have been greatly improved and the use of ‘white’ whole grains make this bread visually appealing and tasty.

**Line #1060 - Sausage Crumbles** - If you wish to offer sausage pizza to your students, then you will need to order line #1060 and sprinkle onto our existing pizza’s. The manufacturers have discontinued making sausage pizza’s. The sausage crumbles are perfect for the Cal-zone recipe as well.

- **FFAVORS** - Remember to log into your Favors account and receipt for your produce within 3 days of delivery.
- **STORAGE FEES** - Organizations receive 60 days of USDA Foods storage at no cost. On the 61st day the distributor may invoice your organization for 1 month of storage. The distributor may continue to charge storage on USDA foods that remain in storage every 30 days afterward ie..91st day, 121st day etc. Storage fees are the responsibility of the organization that caused the fee. Any storage fees assessed will not follow the USDA foods due to a transfer to another organization.
- **Unused USDA Foods** - A higher than usual amount of USDA dry foods went unused this past school year. Please use your USDA Foods to the maximum extent possible and always prior to purchasing the same item. This year will present significant cost challenges and USDA Foods will assist organizations in lowering food costs.
- **Transfers** - The state agency will continue to transfer USDA foods that remain at the distributor warehouse greater than 90 days. This is being done to encourage the maximum use of USDA Foods in school feeding programs.
- **SCA** - The Supply Chain Assistance program allowed each state agency to order extra USDA Foods for schools using the Commodity Credit Corporation (CCC) program. Your state agency increased existing item purchases and allocated them to all organizations. These USDA Foods will arrive at your contracted distributor warehouses before September 30, 2022.
- **Notice of Allocation** - Organizations must print their notice of allocation reports from the Donated Foods Online Service on the MDE website. Print the “2023 CCC”, “2023 SFSP” and the “2023 NSLP” reports to indicate the arrival timeframe of your items.

**Purchasing and Food Distribution  
Staff Directory**

Bill Urban	Director	burban@mdek12.org	601-576-4980
Chainese Sly	Contract/Bid Specialist	csly@mdek12.org	601-576-4977
Adrienne Ealy	Product/Testing Specialist	aealy@mdek12.org	601-576-4983
Donna Stubbs	Donated Foods Specialist	dstubbs@mdek12.org	601-576-4978

**JULY 2022****PMC MEMBERS**

AREA	REPRESENTATIVE	TERM
Superintendent	Wayne Rodolfich Pascagoula Gautier School District	July 1, 2021 to June 30, 2024
Supt. Proxy	Sara Busby Pascagoula Gautier School District 228-938-6525 <a href="mailto:Sbusby@pgsd.ms">Sbusby@pgsd.ms</a>	July 1, 2021 to June 30, 2024
Region 1	Alexandra Hallmark Desoto County Schools 662-449-7267 <a href="mailto:Alex.hallmark@dcsms.org">Alex.hallmark@dcsms.org</a>	July 1, 2022 to June 30, 2025
Region 2	Kenny Coker Itawamba County School District 662-862-2159 <a href="mailto:kcoker@itawambacountyschools.com">kcoker@itawambacountyschools.com</a>	July 1, 2021 to June 30, 2024
Region 3	Gail Hodo Humphreys County School District 662-247-6072 <a href="mailto:ggriffin@masd.k12.ms.us">ggriffin@masd.k12.ms.us</a>	July 1, 2022 to June 30, 2025
Region 4	Pam Kirby Rankin County Schools 601-825-2257 <a href="mailto:pkirby@rcsd.ms">pkirby@rcsd.ms</a>	July 1, 2022 to June 30, 2025
Region 5	Christell Hicks Clinton Public School District 601-924-4002 ext. 126 <a href="mailto:chicks@clintonpublicschools.com">chicks@clintonpublicschools.com</a>	July 1, 2020 to June 30, 2023
Region 6	Lisa Little Jones County School District 601-649-6391 <a href="mailto:lklittle@jonesk12.org">lklittle@jonesk12.org</a>	July 1, 2020 to June 30, 2023
Region 7	Ashley Harris Jackson County 228-826-2133 <a href="mailto:ashley.harris@jcsd.ms">ashley.harris@jcsd.ms</a>	July 1, 2021 to June 30, 2024
Non Publics	Martha Montiforte Nativity BVM 228-432-2269 <a href="mailto:shrmpqn@hotmail.com">shrmpqn@hotmail.com</a>	July 1, 2020 to June 30, 2023
Head Starts	Mary Maiten Reed Washington County Opportunities 662-332-1521 <a href="mailto:mmaiten@wcoihs.com">mmaiten@wcoihs.com</a>	July 1, 2022 to June 30, 2025

**JULY 2022****FDAC MEMBERS**

<b>AREA</b>	<b>REPRESENTATIVE</b>	<b>TERM</b>
<b>Region 1</b>	<b>Mark Carpenter Tunica County Schools 662-363-2811 carpenterma@tunicak12.org</b>	<b>JAN 1, 2022 to DEC 31, 2024</b>
<b>Region 2</b>	<b>Mike Robertson Union County Schools 662-534-1957 mrobertson@union.k12.ms.us</b>	<b>JAN 1, 2021 to DEC 31, 2023</b>
<b>Region 3</b>	<b>Linda McGee South Delta Schools 662-873-4294 lmcgee@southdelta.k12.ms.us</b>	<b>JAN 1, 2022 to DEC 31, 2024</b>
<b>Region 4</b>	<b>Ginny Hill Starkville Consolidated Schools 662-615-0028 ghill@starkvillesd.com</b>	<b>JAN 1, 2020 to DEC 31, 2022</b>
<b>Region 5</b>	<b>Sue Ellen Coddling McComb Schools 601-684-4661 coddings@mccomb.k12.ms.us</b>	<b>SEP 11, 2019 to DEC 31, 2022</b>
<b>Region 6</b>	<b>Elisabeth Hollinghead Greene County Schools 601-394-2364 erhollinghead@greene.k12.ms.us</b>	<b>JAN 1, 2021 to DEC 31, 2023</b>
<b>Region 7</b>	<b>Karen Albrecht Hancock County Schools 228-255-0376 kalbrecht@hancockschools.net</b>	<b>JAN 1, 2021 to DEC 31, 2023</b>