## PURCHASING and FOOD DISTRIBUTION

**Bill Urban** 

Director, Purchasing & Food Distribution

mdek12.org





#### State Board of Education STRATEGIC PLAN GOALS



**ALL** Students Proficient and Showing Growth in All Assessed Areas

**EVERY** School Has Effective Teachers and Leaders





**EVERY** Student Graduates from High School and is Ready for College and Career

Uses a World-Class Data System to Improve Student Outcomes





**EVERY** Child Has Access to a High-Quality Early Childhood Program

**EVERY** School and District is Rated "C" or Higher







#### **VISION**

To create a world-class educational system that gives students the knowledge and skills to be successful in college and the workforce, and to flourish as parents and citizens

#### MISSION

To provide leadership through the development of policy and accountability systems so that all students are prepared to compete in the global community





# Purchasing & Food Distribution



#### **STAFFING**

#### **Purchasing**

Chainese Sly Bids & Contracts Specialist <a href="mailto:csly@mdek12.org">csly@mdek12.org</a>

Overtime requests, item pricing, distributor deliver issues

Adrienne Ealy Product Specialist <a href="mailto:aely@mdek12.org">aely@mdek12.org</a>

Items on order guide ex: nutrition information, meal pattern contribution info, smart snack info, item codes



## Purchasing



#### **DISTRIBUTORS**

- Full Line remains the same:
  - Briggs Regions R/F and Dry Regions 1 & 2
  - Merchants R/F Regions 3 thru 7
  - Crumbley Dry Regions 3 thru 7
- Produce
  - MS Fruit & Veg Regions 3, 4, 5, & 6
  - Sunrise Fresh Region 7
  - Milk no change
  - Ice Cream no change



- Districts must notify distributors of unexpected closures due to weather or other factors.
- Failure to do so may result in a 25% restocking fee.
- Submit orders to distributors 1 week in advance
- Do not accept out of quality items train your receivers!





THEY'RE BACK!!! Fully Cooked Roasted Chicken Wings. (Item #1032), These fully cooked bone-in unbreaded wing portions are delicious as is or dressed up in your favorite sauce. Each serving size of 3 wings contributes 2oz. MMA. Packed in 6/5 lb. bags, this 30 lb. case contributes an average of 106/4.5 oz servings per case. Heating instructions: Convectional oven 12-15 minutes at 450 degrees Fahrenheit.





Nardone's 16" Whole Grain Meateaters Pizza (Item#1109) This 16" Whole Grain Meateaters pizza is made with fresh robust tomato sauce, mozzarella cheese, whole pepperoni slices, plenty of Canadian bacon, bacon, and sausage topping placed atop soft pizza crust. Each 5.23oz cut portion contributes 2oz. MMA, 2oz. eq. grain, and 1/8 cup of red/orange vegetable. Packed 64/5.23oz servings per case. Allergens: Milk, Wheat, may contain Soy





Guacamole PC. (Item # 1629) Frozen prepared Guacamole in sealed 2oz. portion control cups. Say goodbye to labor and waste. Simplot's Western Guacamole replaces the bulk guacamole. This PC could be served as a dip, topping, or ingredients in a sandwich, burgers, omelet, or tacos. Each 2oz. cup is perfectly portioned for grab 'n go and contributes 1/8 cup of raw other vegetable. Pack Size: 36/ 2oz. cups per case.



Kellogg's Crunchmania Bite Size French Toast Grahams. (Item # 2619) Bite size breakfast flavored French toast shaped grahams are delightfully sweet and made with whole grain. Provides 2oz. of grain eq. Packed 100/1.76oz per case.





Rockin'Ola Cinnamon Flavored Granola IW 1oz. (#2090) Smart Snack Compliant. Crunchy Cinnamon flavored granola clusters that is a kid friendly easy snack and is perfect to enjoy on its own or with milk as a cereal or with yogurt. Allergen Free of the "Big 8": No peanuts, tree nuts, wheat, soy, dairy, eggs, fish, or shellfish. Packed 250/1oz per case.





Rockin'Ola Chocolate Flavored Granola IW 1oz. (2091) Smart Snack Compliant. Crunchy Chocolate flavored granola clusters that is a kid friendly easy snack that is perfect to enjoy on its own or with milk as a cereal or yogurt. Allergen Free of the "Big 8": No peanuts, tree nuts, wheat, soy, dairy, eggs, fish, or shellfish. Packed 250/1oz per case.





Rockin'Ola Sunberry Trail Mix IW 2.16oz. (2092) Smart Snack compliant. Protein packed sunflower seeds and yummy dried cranberries that are both vegan, gluten, and allergen free. Packed 150/2.16oz. per case.





Rich's Confetti Cake Filled Cookie Baked/IW (Item #1408) A delicious confetti cake cookie dough filled with a sweet frosting center. Fully baked and individually wrapped for optimal convenience. Each cookie is smart snack compliant and 1oz. grain equiv. Packed 120 per case.





Buena Vista Whole Grain Chocolate Chip Cookie, 1.5oz., IW (Item #1420) Smart snack compliant. Each 1.5oz cookie contributes 1.0oz of creditable grains. Packed 120 per case. Serving recommendation: thaw at room temperature 2-3 hours before serving.





Buena Vista Whole Grain Red Velvet Cookie, 1.5oz, IW (Item #1424) Smart snack compliant. Each 1.5oz cookie contributes .75oz of creditable grains. Packed 120 per case. Serving recommendation: thaw at room temperature 2-3 hours before serving.





Buena Vista Whole Grain 'Brookee', 1.5oz, IW (Item #1428). Smart snack compliant. Each 1.5oz Brookee contributes 1.0oz of creditable grains. Packed 96 per case. Serving recommendation: thaw at room temperature 2-3 hours before serving.





Snackables, Chocolate Chip Cookies, WGR (Item #1430) Everyday is a good day for chocolate chip cookies. Bake Crafters
Snackables Chocolate chip cookies are whole grain rich and contribute 1.0oz grain equiv.
Smart snack compliant. Packed 100 per case.





Country Home BeneFit Reduced Fat 1.0oz Chocolate Chip Cookie (Item #1400) J and J. Frozen pre-portioned cookie dough. This 1oz cookie provides a .50 serving of grain and contains 51% whole grains. Smart Snack compliant. Packed 384 servings per case. Allergens: eggs, milk, wheat, soy.





Country Home BeneFit Reduced Fat 1.0oz Candy Cookie. (Item # 1405) J and J replaces the cranberry cookie. The BeneFit M & M Candy cookies are a yummy on the go snack sure to be liked by students. Each 1 oz cookie contributes a .50 serving of grain and is 51% whole grain. Smart Snack compliant. Pack Size: 384 servings per case. Allergens: eggs, milk, wheat, soy





Country Home BeneFit Reduced Fat 1.0oz Sugar Cookie (Item #1404) Replaces the Oatmeal Raisin Cookie. Ready to bake cookies made with whole wheat and enriched flour. Each 1oz cookie contains 51% whole grains and contributes a .50 serving of grain. Smart Snack compliant. Packed 384 servings per case. Allergens: eggs, milk, wheat, soy





Coco Snack Bar (Item #1240) Father's Table. 1.75oz., individually wrapped, fully baked whole grain bar soft and chewy baked with cocoa and oats. This product is fully baked and does not need to be heated to serve. Smart snack compliant. Each bar contributes 1.25 servings of grain for NSLP. Packed 120 per case. Allergens: wheat, milk, soy. This item joins the existing lineup of Lemon (Line #1241) and Triple Berry (Line #1242) Bars.





Juice Alive Fruit Cup - Blue Raspberry (Item # 2452). Vitamin fortified with no sugars added. This is a shelf stable product (freeze and serve). Each 4oz. cup contributes 1/2 cup of fruit. Packed 96 servings per case. Smart Snack compliant.



Juice Alive Fruit Cup - Strawberry (Item # 2450). Vitamin fortified with no sugars added. This is a shelf stable product (freeze and serve). Each 4oz. cup contributes 1/2 cup of fruit. Packed 96 servings per case. Smart Snack Compliant.





Nippon Shokken General Tso Sauce (#2267) Shelf stable Asian sauce with a sweet soy flavor and a Slight ginger aroma. Packed 6/4.9Lb. Jugs per case.

Nippon Shokken Sweet Chilli Sauce (#2265) Shelf stable sweet and sour sauce with a garlic and chili flavor. Packed 6/4.9Lb jugs per case.







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### **Food Distribution**



- Food Distribution
- ASHLEA JACKSON <u>Asjackson@mdek12.org</u>
- JERLEAN MCCOY <a href="mailto:jmccoy@mdek12.org">Jmccoy@mdek12.org</a>
- They will assist with all your USDA Foods inquiries
- Navigating the new USDA Website
- Transferring unused items



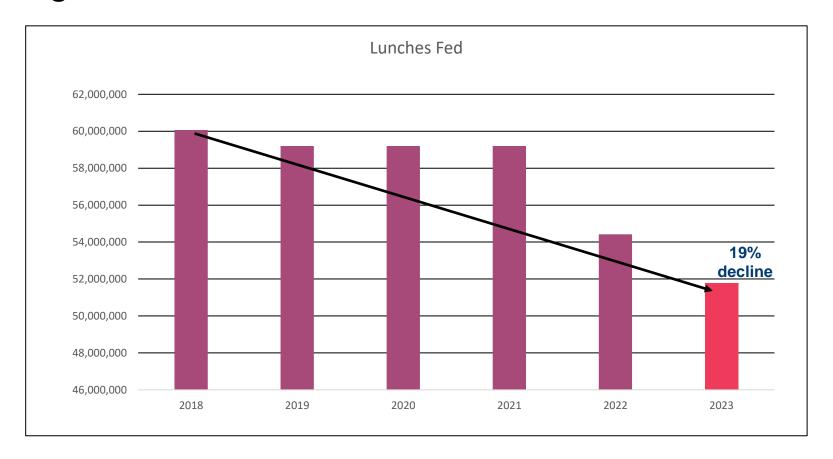
Declining entitlement from declining lunches fed

A reduction of 8.3 million meals over 6 years

A reduction of \$2.7 million in entitlement



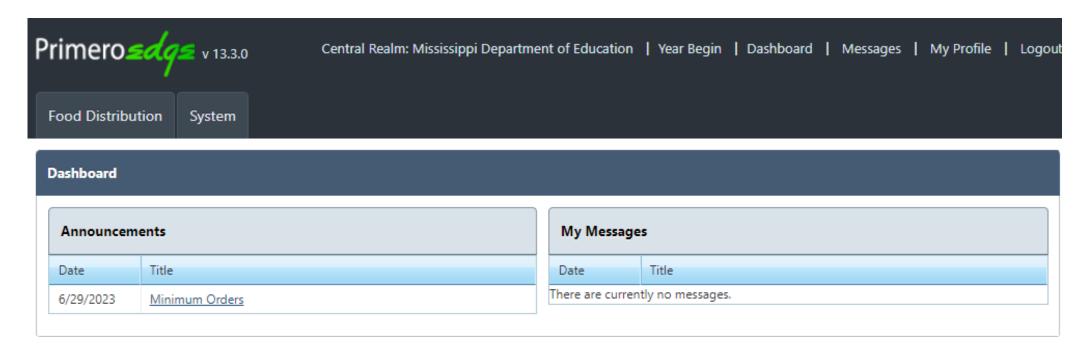
Declining entitlement from lunches fed





#### **NEW USDA FOODS WEBSITE**

- USDA Foods website awarded to Primero Edge
- Virtual training for directors is planned for 1<sup>st</sup> week of August





Up to date information on all sales orders

All site delivery orders must be placed in the new system

All transfers will be initiated in new system

Perpetual inventories available



- USDA Foods receive 60 days of free storage
- Distributors may invoice a fee for storage every 30 days beginning on day 61, then day 91, 121 etc..
- Storage fees are the responsibility of the organization that incurs the fee

 State agency will transfer USDA Foods to maximize their usage – typically after 90 days of storage



#### **COOL SCHOOL POINTS**

- The State agency will no longer administer points
- Purchasing participants will receive remaining points
- Accumulation, oversight and redemption at district level
- Not a mandatory program



- PLEASE WRITE YOUR QUESTIONS ON THE GREEN CARDS PROVIDED AND WE WILL SHARE THE ANSWERS WITH EVERYONE.
- BUSINESS HOURS TOMORROW 10:00AM AND 11:00AM

