Procurement Updates

Charles Crawford

Assistant Director of OCN

June 2024





mdek12.org

Procurement Procedures

Good Procurement

- Provides maximum open and free competition
- Does not create conflicts of interest
- Avoids unrelated and unrealistic requirements
- Documented procedures in place
 - Procurement Plan





Updated Procurement Laws

State Level Small Purchase Threshold

- Main Purchase Law July 1, 2022
- No changes to micro-purchases (up to \$5,000)
- Small purchase threshold increased from \$50,000 up to \$75,000.00
- All other procedures still apply





Purchasing Thresholds

Illustrates difference between Federal, State & Local regulations

Descriptor	Federal	State	Local
Micro-purchases	Up to \$10,000.00	Up to \$5,000.00	Whatever your board approves
Small purchases	From 10,000.01 – 250,000.00	From \$5,000.01 – to \$75,000.00	Whatever your board approves
Formal purchases	\$250,000+	\$75,000+	Whatever your board approves

INFORMAL

- Micro-purchasing (no bids)
- Small purchase (bids)

FORMAL

- Competitive Sealed Bid
- Invitation for Bid (IFB)
- Request for Proposal (RFP)



Updated Procurement Laws

Reverse Auction Requirements

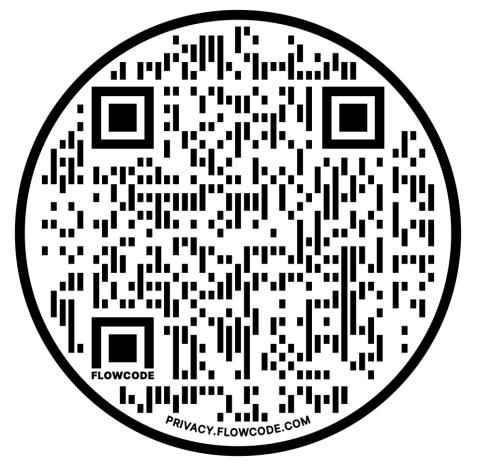
- Applies to purchases over \$75,000
- Vendor bids with the lowest price, unlike a regular auction on bidding for the highest price.





Procurement Procedures – SA Template

Example of a procurement plan



Also available on the OCN Website



Why does the SA have two Procurement Templates?

VERSION 1

Commodity threshold is the same

Applies a more restrictive threshold for **services** and **perishable foods/supplies**

> Micro: up to \$5K Small: \$5,000.01-\$75K Large/formal: exceeding \$75K

VERSION 2

Commodity threshold is the same

Applies a less restrictive threshold for **services** and **perishable foods/supplies**

> Micro: up to \$10K Small: \$10,000.01K-\$250K Large/formal: exceeding \$250K



Takes advantage of the difference between federal and state law (which allows an exemption for services and perishable foods/supplies). Districts can choose which to adopt.



Do I have to re-do my Procurement Plan?

If your district wants to!



- Could continue to operate under more restrictive Small
 Purchase Threshold
- Local Boards are allowed to have more restrictive threshold than State Law
- Must be Board Approved



Emergency Purchases

We know you are in a difficult position

- If items are not available due to supply chain disruptions, you may need to reach out to other suppliers
- We consider these as emergency purchases
- We understand that you may have to purchase off bid

NOTE: while purchasing off bid is acceptable for items not currently available, you should not be sourcing competing products because they are "preferred" by student body

Anything you purchase from a State Bid Distributor that is NOT on the bid must follow proper procurement (procurement plan)





Loaning money from the Non-Profit School Food Serv. Acct. 10

Strict limitations on loaning money from NPSFSA to other funds

- Must be pre-approved by SA
- Short Duration (less than 1 year)
- Reasonable interest charged





Unallowable Costs

Common Questions we get regarding allowable costs

- Construction projects
- - Must have SA pre-approval!
- - Staff "parties"
- - Professional development is okay!
- - Special events T-shirts that are only worn once
- - Required uniforms for everyday use are okay!
- - When in doubt about allowable costs ask the SA!





FSMC Contracts

Recommend involving the SA in the process as early as you can!

- SA should review RFP
- SA must review final contract
- There are lots of federal requirements you don't want to miss anything!





Preparing for a Procurement Review

Charles Crawford

Assistant Director of OCN

June 2024

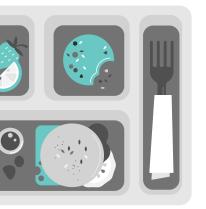




Procurement Review Plans – SY 23/24

How SA will conduct Reviews

- Almost Completely Virtual Desk Review Format
- Review will cover Prior SY (2023/2024)





Who is conducting your Review?

Procurement Specialist

Deborah Newton <u>dnewton@mdek12.org</u>







Procurement Review Plans – SY 24/25

Lead Reviewer – Deborah Newton

ABERDEEN SCHOOL DISTRICT AMORY CITY SCHOOL BALDWYN SEPARATE SCHOOL DIST BENTON CTY SCH DIST **BROOKHAVEN SCHOOL DISTRICT** CALHOUN CTY SCHOOL DISTRICT CLARKSDALE COLLEGIATE COFFEEVILLE SCHOOL DISTRICT COVINGTON CTY SCHOOL DISTRICT E E ROGERS SDA SCHOOL EAST TALLAHATCHIE CONS SCH DIS FORREST COUNTY AHS GEORGE COUNTY SCHOOLS HANCOCK CO SCHOOL DISTRICT HATTIESBURG PUBLIC SCH DIST HINDS COUNTY BOARD OF SUPERVISOR

HINDS COUNTY SCHOOL DISTRICT HOLLY SPRINGS SCHOOL DISTRICT JACKSON COUNTY SCHOOL DIST JEFFERSON DAVIS CO SCHL DIST LAWRENCE CO SCHOOL DISTRICT LEFLORE LEGACY ACADEMY LOWNDES CTY SCHOOL DISTRICT MARSHALL CTY PUBLIC SCHOOLS MOSS POINT SCHOOL DISTRICT MS SCHOOL OF THE ARTS NATIVITY B.V.M ELEMENTARY SCHL NORTH PIKE SCHOOL DIST PASS CHRISTIAN SEP SCH DIST PINEY WOODS COUNTRY LIFE SCH PONTOTOC CITY SCHOOL DISTRICT SENATOBIA SEPARATE SCHOOL DIST SOUTH PANOLA CONS SCHOOL DISTRICT SOUTH TIPPAH SCHOOL DISTRICT THE REDEEMER'S SCHOOL TUPELO PUBLIC SCHOOL DISTRICT YAZOO CITY MUNICIPAL SCH DIST



Procurement Review Timeline

1st Round Docs Due

to SA by <mark>October 14.</mark>

SA will send email reminders Formal Confirmation/ Request Letter

2

Will include list of specific documents due to SA for 2nd Round.

Will list a specific due date (varies by district) 2nd Round Docs Due Once received, the SA will conduct the review and ask any follow up questions necessary.

3

Exit Conference scheduled with CND, Business Officer, and Superintendent upon conclusion of review. Via TEAMS Closing Letter *or* Corrective Action

5

(if applicable)

Will have 30 days from SA findings letter to complete CAP



Documents Due to SA

Monday, October 14th



- Approved Procurement Plan that was in effect last SY
 - Let us know if you are planning to make changes soon
- Approved Bid Protest Policy
- General Ledger (SY 2023/2024)
- Vendor's Paid List (SY 2023/2024)
 - MUST be excel spreadsheet

Send all documents via email to your Lead Reviewer



Example of a Procurement Plan

This is what the SA template looks like. Don't forget Chart of Procedures!

							rt 415, a ocedures	as applica	able, a
Rev. 07/2022				T OF PROCEDUR		PIC	Julies		
A (Category) WHAT	B (Frequency) WHEN	C (Method) HOW	D Writes & Interprets Specifications & Instructions, etc.	E Issues, Requests, Receives & Tabulates Pricing	F Awards & Reviews Bids or Quotes	А.	Purcha	ses of SE	RVICES
1. Fresh Produce							a.	For pure	
2. Dry Groceries									The co Purcha
3. Frozen Fruits & Vegetables									
4. Frozen Meats							b.	For purc the SFA	
5. Paper Goods									Develo
6. Miscellaneous Cleaning Supplies									Obtain Prepar
7. Dish machine & Other Special Chemicals									
8. Equipment-Small									
9. Equipment-Large									
10. Milk									
11. Bread									
12. Ice Cream									
13. Emergency Purchases									

Rev. 07/2022 ver. 1

CHILD NUTRITION PROCUREMENT PLAN

The ______ (School Food Authority) will purchase food and other items for use in the Child Nutrition Program in compliance with 2 CFR Part 200, Subpart D and USDA implementing regulations, 2 CFR part 400 and part 415, as applicable, and Mississippi State Law, using the procedures outlined in this document and the Chart of Procedures.

A. Purchases of SERVICES or COMMODITIES (including perishable food or supplies)

- For purchases between \$0.01 and \$5,000.00, Micropurchasing may be utilized.
 - i. The cost must be reasonable.
 - i. Purchases should be spread equitably among suppliers to the extent practicable.
- For purchases between \$5,000.01 and \$75,000.00, small purchase procedures are required to be utilized (unless the SFA elects to utilize formal purchasing procedures).
 - i. Develop specifications for the services, food, or supplies to be procured.
 - ii. Obtain price quotes from an adequate number of suppliers.
 - ii. Prepare price quote documentation sheet and note supplier awarded.

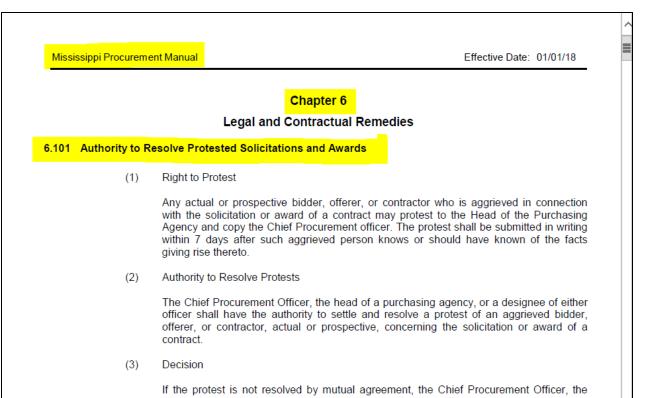


Just because you have a board approved Procurement Plan, does NOT mean that you have a Bid Protest Policy. These are two different documents!



Example of Bid Protest Policy

SA does NOT have a template. Recommend looking at DFA's website



NOTE: You would have to make substantial changes to this to fit the needs of your district. Could not copy and paste. Recommend involving your board attorney.



Example of a General Ledger

Make sure you are sending us the correct time frame and account (2110)

			RANDO	I COUNTY SCHOOL DISTRICT History Transaction					
Report Date:	08/01/202	2		ournals: ALL					
Date:	<mark>07/01/202</mark>	1 - 06/30/2022		Acct Begin: 000-0000-000-000-00					
Fund:	2110-SCH	IOOL FOOD SER		Acct End: 999-9999-999-999-99					
Reference	Date	Debit	Credit	Description Cla	nim No	Check No	Balance	J	
2110-101-000	0-000-000-0	0		Beginning Balance: 290,799.20					*
SCHOOL FO									
201807100	07/10/2021	0.00	3,042.64	RIMB AP Ck00023327-00023444			287,756.56	AJ	Π
17647	07/31/2021	147.68	0.00	FIRST STATE BANK			287,904.24	RJ	П
17647	07/31/2021	0.30	0.00	FIRST STATE BANK			287,904.54	RJ	П
17647	07/31/2021	0.28	0.00	FIRST STATE BANK			287,904.82	RJ	П
17647	07/31/2021	0.19	0.00	FIRST STATE BANK			287,905.01	RJ	Н
17647	07/31/2021	0.12	0.00	FIRST STATE BANK			287,905.13	RJ	Ħ
17649	07/31/2021	818.68	0.00	STATE OF MISSISSIPPI			288,723.81	RJ	Н
17877	07/31/2021	548.00	0.00	DAILY SALES-ONLINE DEPOSITS			289,271.81	RJ	
201807310	07/31/2021	0.00	9,229.98	Payroll 07/31/18			280,041.83	PJ	
201910001	07/31/2021	0.00	11.81	SERVICE CHARGES			280,030.02	GJ	П
201808140	08/14/2021	0.00	5,672.91	RIMB AP Ck00023449-00023564			274,357.11	AJ	П
17687	08/22/2021	123.33	0.00	IPS ADDITIONAL REBATES			274,480.44	RJ	П
17680	08/28/2021	25.42	0.00	THE MERCHANTS COMPANY			274,505.86	RJ	П



Vendors Paid List

Example – MUST BE IN EXCEL

Vendor	Exp Amount
JP&G II, LLC	\$95.00
JP&G II, LLC	\$31.00
JP&G II, LLC	\$95.00
JP&G II, LLC	\$31.00
JP&G II, LLC	\$34.00
CND	\$106.33
MISSISSIPPI STATE TREASURY	\$1,755.83
B & W OF MAGNOLIA INC	\$1,950.00
B & W OF MAGNOLIA INC	\$1,150.00
B & W OF MAGNOLIA INC	\$133.00
B & W OF MAGNOLIA INC	\$290.93
B & W OF MAGNOLIA INC	\$763.46
INSTITUTIONAL SANITATION SOLUT	\$28.83
INSTITUTIONAL SANITATION SOLUT	\$216.60
INSTITUTIONAL SANITATION SOLUT	\$223.00
BORDEN DAIRY CO OF ALABAMA LLC	\$31.13
BORDEN DAIRY CO OF ALABAMA LLC	\$373.50
BORDEN DAIRY CO OF ALABAMA LLC	\$207.50
BORDEN DAIRY CO OF ALABAMA LLC	\$103.75
BORDEN DAIRY CO OF ALABAMA LLC	\$249.00
BORDEN DAIRY CO OF ALABAMA LLC	\$207.50
BORDEN DAIRY CO OF ALABAMA LLC	\$249.00
BORDEN DAIRY CO OF ALABAMA LLC	\$415.00
BORDEN DAIRY CO OF ALABAMA LLC	\$241.80
CRUMBLEY PAPER CO INC	\$388.71
MERCHANTS FOODSERVICE	\$977.11
MERCHANTS FOODSERVICE	\$892.02
MERCHANTS FOODSERVICE	\$405.37



Vendors Paid List



		Data	
Vendor	Ŧ	Count of Vendor	Sum of Exp Amount
AMAZON.COM		18	3797.04
B & W OF MAGNOLIA INC		30	12416.83
BORDEN DAIRY CO OF ALABAMA LL	С	171	76535.78
CENTRAL RESTAURANT PRODUCTS		5	8720.58
CGJ Enterprises Inc.		3	400
CINTAS CORPORATION		18	688
CRUMBLEY PAPER CO INC		195	200944.96
DECKER EQUIPMENT/SCHOOL FIX		1	289.95
GIGANTIC BAG LLC		1	300
CND		11	838.54
HANDY HARDWARE		19	291.85
HEARTLAND SCHOOL SOLUTION		4	4501.5
HUBERT		9	1670.29
INSTITUTIONAL SANITATION SOLUT		6	1100.63
JP&G II, LLC		28	1535
MCCOMB WHOLESALE PAPER		5	9069.78
MERCHANTS FOODSERVICE		120	182397.29
MISSISSIPPI STATE TREASURY		1	1755.83
MS FRUIT & VEGETABLE., LLC		3	2150.99
Newell Paper Company		4	1062.36
OFFICE DEPOT		15	1390.5
SCRUB AC, INC.		1	180.31
SNA		1	332
SOUTHERN ACCENT FLOORING		2	10912.56
TEMCO, INC.		11	4879.77
Wheelers Janitorial Supplies		1	135
(blank)			
Grand Total		683	528297.34





Next, we will look at the Procurement Tool, but we won't ask you to complete this until we send a formal confirmation letter and give you a deadline for 2nd Round of documentation.



Completing the Procurement Tool

This is the ONLY tab that you will be completing – rest will be done by SA

AutoSi	ave 💁 🕞 🏷 → 🖓 → 🖓 → SP33-2019	9a Procurement Tool.xlsx • Last Mod	dified: February 11 🝷	✓ Search (Alt+Q)			Marianna Chauvir	n MC	F -		×
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-	NAME:										
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Completing the Procurement Tool

SA may prefill some info for you, but you need to provide us with descriptions

Micro Purchases (Purchases valued be restrictive threshold) SFA instructions: A selecting "yes", "no," or "not applicable," the	Answer if micro-purchasing is used	Not Applicable			
Vendor Name	General Goods/Services Provided	Total Paid to Vendor	# Purchases from this vendor during the SY?	Comments	(FOR STATE AGENCY USE (Select for Review?
Amazon		3797.04	18	emergency purchases	Select for Review
Handy Hardware		291.85	19		



Emergency Purchases

May be required due to Supply Chain Issues

- If State Bid items are not available due to supply chain disruptions, you may need to reach out to other suppliers. We consider these as emergency purchases. We understand that you may have to purchase off bid.
- During your Procurement Review we may be asking for your log of emergency purchases.





Emergency Purchases

Check your Procurement Plan!

<u>Non-competitive Purchases</u>*

- a. Non-competitive purchases may only be made when an emergency arises that threatens continued service of the Child Nutrition Program, or when the service/commodity being purchased is available from only one vendor (i.e. sole source). If it is necessary to make a non-competitive purchase in order to continue service, the purchase shall be made and a log of all such purchases shall be maintained and reviewed by the review official listed in Column E of the Chart of Procedures. The log shall show:
 - i. Item name;
 - ii. Dollar amount;
 - iii. Vendor; and
 - iv. Reason for emergency/justification of sole source designation.

* This is just an example from the SA Procurement Template. Your Board Approved Procurement Plan could require something different!



Supply Chain Assistance (SCA) Funding

Proper Procedures for Documentation

- Separate invoicing and/or accounting not required
- Recommend that you **track purchases** put toward SCA until you have expended total amount received
- Sample Spreadsheet tracking tool available on SA
 Website
- MUST be minimally processed, domestic product. NO EXCEPTIONS!
- Just because it is on the State Bid order guide does not mean it qualifies for SCA purchase





Supply Chain Assistance (SCA) Funding

	А	В	С	D	E	F	G	Н
1		Total amount o	of SCA Funds distributed t	to SFA	\$400,000.00			
2	*only	y include value of allow	wable, domestic food products. It may	not be the total of the invoice if	it includes other unallowable item	5		
3	Invoice #	Invoice Date	Vendor		f Domestic Items ble items purchased)	Dollar Amount *	Total Amount of Allowable Products Purchased to Date	Remaining SCA Funds <u>(Must be</u> <u>expended prior to 9/30/23)</u>
4	2365987	4/4/2022	Prairie Farms	Milk - Total invoice		\$789.35	\$789.35	\$399,210.65
5	2365988	4/4/2022	Prairie Farms	Milk - Total invoice		\$1,000.23	\$1,789.58	\$398,210.42
6	2365989	4/4/2022	Prairie Farms	Milk - Total invoice		\$644.22	\$2,433.80	\$397,566.20
7	2365990	4/4/2022	Prairie Farms	Milk - Total invoice		\$491.34	\$2,925.14	\$397,074.86
8	2365991	4/4/2022	Prairie Farms	Milk - Total invoice		\$566.87	\$3,492.01	\$396,507.99
9	2365992	4/4/2022	Prairie Farms	Milk - Total invoice		\$1,327.22	\$4,819.23	\$395,180.77
10	446123986	4/5/2022	Merchants	Tomatoes - Partial Invo	<mark>pice</mark>	\$67.51	\$4,886.74	\$395,113.26
11								#VALUE!
12								#VALUE!
13								#VALUE!
14								#VALUE!



Loaning money from the Non-Profit School Food Serv. Acct. 32

Strict limitations on loaning money from NPSFSA to other funds

- Must be pre-approved by SA
- Short Duration (less than 1 year)
- Reasonable interest charged





CNP Reimbursements Promptly deposited into NPSFSA

Should not be held in other accounts for extended periods of time

 Will check during PR to ensure reimbursements are deposited promptly into the Non-Profit School Food Service Account





Buy American

We provide a lot of Technical Assistance in this area

- Anything you purchase from State Bid is covered under the Buy American provision
- If you contract for your own produce, or purchase anything else off State Bid, you are responsible for Buy American
- Frontline staff should be trained to identify irregularities when receiving and inventorying product







Buy American

New Provisions

- Limited Exceptions to the Buy American Requirement
 - o Competitive bids reveal the cost of US product is significantly higher
 - Federal Acquisitions Regulations Nonavailable articles list found at 48 CFR 25.104

Cap on Non- Domestic Food Purchases

- Beginning in SY 2025-2026, the non-domestic food purchases cap will be 10 percent.
- Beginning in SY 2028-2029, the non-domestic food purchases cap will be 8 percent.
- o Beginning in SY 2031-2032, the non-domestic food purchases cap will be 5 percent

Exception Documentation and Reporting Requirements

- Items found on the Federal Acquisitions Regulations Nonavailable articles list are exempt from the documentation requirement. Include in CAP
- Clarification of requirements for harvested, farmed, and wild-caught fish
- Definition of Substantially- means over 51% of a food product consists of agricultural commodities grown domestically

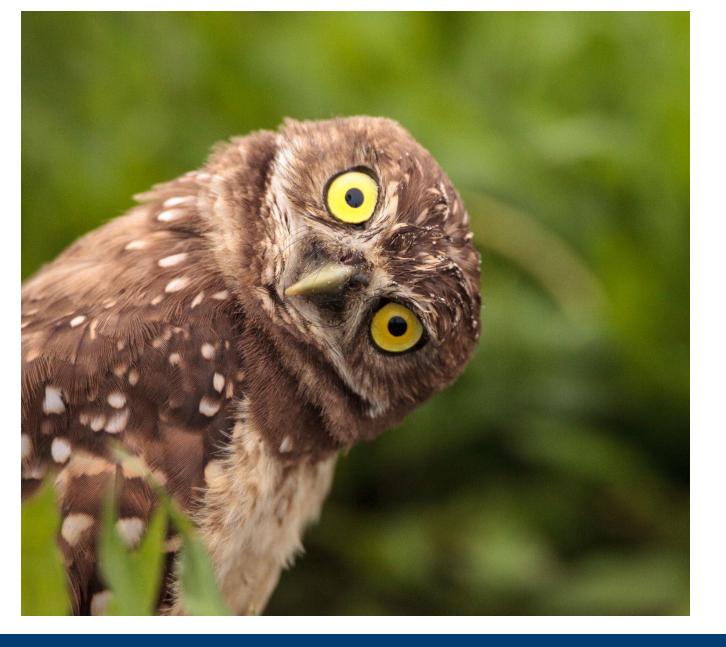


Buy American

Bid/Contract Sample Verbiage

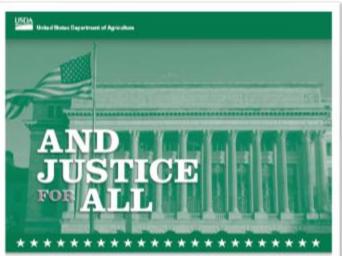
Date:		
To:		
From:		
RE: Bi	y American Provision Contract	
The		participates in the National school Lunch
		id is required to use the nonprofit food service funds, to the stic commodities or products for Program meals.
agricul substar legisla	tural commodity that is produced in utially using agricultural commoditie ion noted that "substantially means rocessed product (by weight or volu	h Act (NSLA) defines, "domestic commodity or product" as an the U.S. and a food product that is processed in the U.S. es produced in the U.S. Report language accompanying the over 51% from American products." Therefore, over 51% of t me) must consist of agricultural commodities that were grown
approv	ed upon request. To be considered f to a designated official, a minimum the:	are very limited; however, an alternative or exception may be for an alternative or exception, the request must be submitted in a of 7 business days (s) in advance of delivery. The request must Substitute(s) that are domestic and meet the required
	specificatio	ons:
		Price of the domestic food alternative substitute(s); and Availability of the domestic alternative substitute(s) in relation
	(2) P	to the quantity ordered.
		exception: limited/lack of availability or price (include price): Price of the domestic food product; and
	b.	Price of the non-domestic product that meets the required specification of the domestic product.
		specification of the domestic product.
		ertifies that for the school year we will, to th
		ocessed domestic commodities, and that over 51% of the final by weight or volume) consists of agricultural commodities that
were g	rown domestically. Any needed exc	ceptions to the Buy American provision will be stated on
compa	ny letterhead and sent to the	for further review
	Signature	Date
	Signature	Date





Questions?





In accordance with Fadard law and U.S. Department of Approximation (USD) only rights regaristics and policies. Prin institutions proteined according to the basis of most color, preterval origin, saw, age, dissibility, and septial or netalization for prior odd rights actively. Plot all prohibited taxies apply to all programmic.

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reali U.S. Department of Agriculture Office of the Assistant Department for Civil Highls 1400 Indepartment Avenue, DW Washington, D.C. 20200-04100 or

(822) 200-1015 or (222) 830-2442) arcaði prógram, intalin Øwada, gov.

This instruction is an argoal opportunity provider.

Conterna a la large fraidaral y las petitisans y regulaciones das desentes crelies dal Disparsamente das Agricultars de los Enclass Unites (2006), ante instanción Gare probletio desenterior por motivos de mais, colos atigan nacional, sensi, adeid, de consecutivo, congrezo o argenesala por actividades matinadas en al pasado nalacionadas con las darabos estidans por los pressions de publicados que a tobos de programania,

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