

**OFFICE OF ACCOUNTABILITY**  
**Summary of the State Board of Education Agenda Items**  
**May 20, 2021**

**OFFICE OF SAFE AND ORDERLY SCHOOLS**

04.N. Action: Extension of Contracts for Pupil Transportation Equipment  
[Goals 1, 2, and 3 – MBE Strategic Plan]

Awarded Vendor: Empire Truck Sales, LLC  
Jackson, MS

Summit Truck Group of Tupelo  
Tupelo, MS

Burroughs Bus Sales  
Laurel, MS

Waters Truck and Tractor Company, Inc.  
Columbus, MS

Scope of Project: Per Mississippi Code Annotated § 37-4-101 and State Board of Education (SBE) policy, Chapter 81, Rule 81.1: *Bids*, the SBE is hereby authorized, empowered, and directed to advertise for and receive sealed bids and proposals for sale of school bus bodies and school buses as sold as complete units to the school board of school districts in the state. The State Board of Education shall approve persons, firms, corporations, or associations authorized to sell bus bodies and school buses sold as complete units and shall establish prices relative thereto based upon the lowest and best bids, which school districts may not exceed in purchasing such equipment.

Scope of Contract:

- Term of Current Contract: November 1, 2020 – June 30, 2021
- Term of Modified Contract: November 1, 2020 – June 30, 2022
- Cost of Current Contract: \$ 0.00
- Modification Increase: \$ 0.00
- Total Cost of Modified Contract: \$ 0.00
- Method of Award: Invitation for Bids

Funding Source: N/A

This item references Goals 1, 2, and 3 of the *Mississippi Board of Education 2018 – 2022 Strategic Plan*.

Recommendation: Approval

Back-up material attached

**MISSISSIPPI DEPARTMENT OF EDUCATION  
OFFICE OF SAFE AND ORDERLY SCHOOLS  
SCHOOL BUS PRICES AND APPROVED COMPANIES  
NOVEMBER 1, 2020 – JUNE 30, 2022  
“X” INDICATES COMPANIES APPROVED TO SELL EQUIPMENT**

**TYPE A –1 CONVERTED/CUTAWAY VAN  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	Approved Prices	Burroughs Bus Sales	Empire Truck Sales	Summit Truck Group of Tupelo	Waters Truck & Tractor Company, Inc.
16 – 17 Cap. Gas	\$55,500.00	X	X	X	X
16 - 17 Cap. Diesel	\$72,000.00	X			
18 - 20 Cap. Gas	\$56,000.00	X	X	X	X
18 – 20 Cap. Diesel	\$72,500.00	X			

**TYPE A-1 CUTAWAY VAN (DUAL WHEELS)  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	Approved Prices	Burroughs Bus Sales	Empire Truck Sales	Summit Truck Group of Tupelo	Waters Truck & Tractor Company, Inc.
16 – 24 Cap. Gas	\$55,500.00	X	X	X	X
13 – 19 Cap. Gas	\$72,000.00	X			
16 – 19 Cap. Diesel	\$72,500.00	X			

**TYPE A-2 CUTAWAY VAN (DUAL WHEELS)  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	<b>Approved Prices</b>	<b>Burroughs Bus Sales</b>	<b>Empire Truck Sales</b>	<b>Summit Truck Group of Tupelo</b>	<b>Waters Truck &amp; Tractor Company, Inc.</b>
<b>24 Cap. Gas</b>	<b>\$57,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>24 Cap. Diesel</b>	<b>\$75,000.00</b>	<b>X</b>			
<b>30 Cap. Diesel</b>	<b>\$78,000.00</b>	<b>X</b>			

**TYPE-C CONVENTIONAL  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	<b>Approved Prices</b>	<b>Burroughs Bus Sales</b>	<b>Empire Truck Sales</b>	<b>Summit Truck Group of Tupelo</b>	<b>Waters Truck &amp; Tractor Company, Inc.</b>
<b>29 Capacity</b>					
<b>Gas Automatic</b>	<b>\$78,000.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$81,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>35 Capacity</b>					
<b>Gas Automatic</b>	<b>\$79,000.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$82,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>41 Capacity</b>					
<b>Gas Automatic</b>	<b>\$80,000.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$83,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>47 Capacity</b>					
<b>Gas Automatic</b>	<b>\$80,500.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$83,500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>

**TYPE-C CONVENTIONAL  
TYPE SCHOOL BUSES (COMPLETE UNITS) CONT.**

	<b>Approved Prices</b>	<b>Burroughs Bus Sales</b>	<b>Empire Truck Sales</b>	<b>Summit Truck Group of Tupelo</b>	<b>Waters Truck &amp; Tractor Company, Inc.</b>
<b>53 Capacity</b>					
<b>Gas Automatic</b>	<b>\$81,000.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$84,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>59 Capacity</b>					
<b>Gas Automatic</b>	<b>\$81,500.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$84,500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>65 Capacity</b>					
<b>Gas Automatic</b>	<b>\$82,000.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$85,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>71 Capacity</b>					
<b>Gas Automatic</b>	<b>\$82,500.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$85,500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>77 Capacity</b>					
<b>Gas Automatic</b>	<b>\$83,000.00</b>	<b>X</b>		<b>X</b>	<b>X</b>
<b>Diesel Automatic</b>	<b>\$86,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>

**TYPE-D TRANSIT MID-RANGE  
SCHOOL BUSES (FRONT-MOUNTED ENGINES)**

	<b>Approved Prices</b>	<b>Burroughs Bus Sales</b>	<b>Empire Truck Sales</b>	<b>Summit Truck Group of Tupelo</b>	<b>Waters Truck &amp; Tractor Company, Inc.</b>
<b>41 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$98,000.00</b>	<b>X</b>	<b>X</b>		
<b>47 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$98,500.00</b>	<b>X</b>	<b>X</b>		
<b>53 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$99,000.00</b>	<b>X</b>	<b>X</b>		
<b>59 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$99,500.00</b>	<b>X</b>	<b>X</b>		
<b>65 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$100,000.00</b>	<b>X</b>	<b>X</b>		
<b>71 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$100,500.00</b>	<b>X</b>	<b>X</b>		
<b>77 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$101,000.00</b>	<b>X</b>	<b>X</b>		
<b>84 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$101,500.00</b>	<b>X</b>	<b>X</b>		

**TYPE-D TRANSIT MID-RANGE  
SCHOOL BUSES (REAR-MOUNTED ENGINES)**

	<b>Approved Prices</b>	<b>Burroughs Bus Sales</b>	<b>Empire Truck Sales</b>	<b>Summit Truck Group of Tupelo</b>	<b>Waters Truck &amp; Tractor Company, Inc.</b>
<b>53 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$100,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>59 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$101,600.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>65 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$102,500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>71 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$103,600.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>77 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$104,600.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>84 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$105,700.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>

**TYPE-D TRANSIT SCHOOL BUSES  
(FRONT-MOUNTED ENGINES)**

	Approved Prices	Burroughs Bus Sales	Empire Truck Sales	Summit Truck Group of Tupelo	Waters Truck & Tractor Company, Inc.
<b>77 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$119,000.00</b>	<b>X</b>	<b>X</b>		
<b>83 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$120,000.00</b>	<b>X</b>	<b>X</b>		

**TYPE-D TRANSIT SCHOOL BUSES  
(REAR-MOUNTED ENGINES)**

	Approved Prices	Burroughs Bus Sales	Empire Truck Sales	Summit Truck Group of Tupelo	Waters Truck & Tractor Company, Inc.
<b>77 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$129,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>83 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$130,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>

**OPTIONAL EQUIPMENT (FURNISHED AND INSTALLED)**

Items	Approved Prices	Burroughs Bus Sales	Empire Truck Sales	Summit Truck Group of Tupelo	Waters Truck & Tractor Company, Inc.
<b>1. Additional Heater</b>	<b>\$500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>2. Air Brakes</b>	<b>\$3,500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>



<b>3. Air Conditioner 16 - 24 Capacity</b>	<b>\$1,800.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>4. Air Conditioner 25 - 47 Capacity</b>	<b>\$7,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>5. Air Conditioner 48 - 71 Capacity</b>	<b>\$8,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>6. Air Conditioner 72 - 89 Capacity</b>	<b>\$9,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>7. Alternative Fuel Engine</b>	<b>\$37,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>8. Auxiliary Fan</b>	<b>\$150.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>9. Door Lock</b>	<b>\$100.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>10. Driver's Seat – Highback Type</b>	<b>\$100.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>11. Extended Warranty (Chassis)</b>	<b>\$1,500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>12. Flat Floor – Specially Equipped Bus</b>	<b>\$600.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>13. Fuel Tank – Sixty Gallon</b>	<b>\$400.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>14. Heat Booster Pump</b>	<b>\$400.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>15. Power Lift</b>	<b>\$7,500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>16. Public Address System</b>	<b>\$500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>17. Ramp</b>	<b>\$1,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>18. Reflective Material (per bus)</b>	<b>\$145.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>19. Restraining Device (per bus)</b>	<b>\$108.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>20. Special Service Entrance Door</b>	<b>\$1,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>21. Stop Arm-Air Operated</b>	<b>\$350.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>

<b>22. Stop Arm-Vacuum Operated</b>	<b>\$350.00</b>		<b>X</b>	<b>X</b>	<b>X</b>
<b>23. Storage Box</b>	<b>\$500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>24. Storage Compartment (Luggage) 10-15 cubic ft.</b>	<b>\$750.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>25. Storage Compartment (Luggage) 16-23 cubic ft.</b>	<b>\$1,000.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>26. Storage Compartment (Luggage) 24-30 cubic ft.</b>	<b>\$1,350.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>27. Tinted Glazing</b>	<b>\$800.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>28. Wheelchair Tie-Downs (Per Seating Position)</b>	<b>\$500.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>29. White Roof</b>	<b>\$800.00</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>