

OFFICE OF CHIEF ACCOUNTABILITY OFFICER
Summary of State Board of Education Agenda Items
October 15, 2020

OFFICE OF SAFE AND ORDERLY SCHOOLS

02.C. Action: Approval of Pupil Transportation Equipment Bids [Goals 1, 2, and 3 – MBE Strategic Plan]

Awarded Vendor: Empire Truck Sales, LLC
Jackson, MS

Summit Truck Group of Tupelo
Tupelo, MS

Burroughs Bus Sales
Laurel, MS

Waters Truck and Tractor Company, Inc.
Columbus, MS

Scope of Project: Per Mississippi Code Annotated § 37-4-101 and State Board of Education (SBE) policy, Chapter 81, Rule 81.1 *Bids*, the SBE is hereby authorized, empowered, and directed to advertise for and receive sealed bids and proposals for sale of school bus bodies and school buses as sold as complete units to the school board of school districts in the state. The State Board of Education shall approve persons, firms, corporations, or associations authorized to sell bus bodies and school buses sold as complete units and shall establish prices relative thereto based upon the lowest and best bids, which school districts may not exceed in purchasing such equipment.

Scope of Contract:

- Term of Contract: November 1, 2020 to June 30, 2021
- Total Amount to be Awarded: No MDE funds will be expended
- Method of Award: Invitation for Bids

Funding Source: N/A

This item references Goals 1, 2, and 3 of the *Mississippi Board of Education 2018-2022 Strategic Plan*.

Recommendation: Approval

Back-up material attached

**MISSISSIPPI DEPARTMENT OF EDUCATION
OFFICE OF SAFE AND ORDERLY SCHOOLS
DIVISION OF PUPIL TRANSPORTATION
SCHOOL BUS BID COMPARISON
September 9, 2020**

TYPE A-1 CONVERTED CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
16 - 17 Cap. Gas	\$55,313.00	\$55,500.00	\$187.00	Increase	Burroughs Bus Sales
16 - 17 Cap. Diesel	\$72,500.00	\$72,000.00	\$500.00	Decrease	Burroughs Bus Sales
18 - 20 Cap. Gas	\$54,920.00	\$56,000.00	\$1,080.00	Increase	Burroughs Bus Sales
18 - 20 Cap. Diesel	\$71,500.00	\$72,500.00	\$1,000.00	Increase	Burroughs Bus Sales

TYPE A -1 CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS) (DUAL WHEELS)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
16 - 24 Cap. Gas	\$55,610.00	\$55,500.00	\$110.00	Decrease	Empire Truck Sales
13 - 19 Cap. Diesel	\$69,500.00	\$72,000.00	\$2,500.00	Increase	Burroughs Bus Sales
16 - 19 Cap. Gas	\$73,500.00	\$72,500.00	\$1,000.00	Decrease	Burroughs Bus Sales

TYPE A-2 CUTAWAY VAN TYPE SCHOOL BUSES (DUAL WHEELS) (COMPLETE UNITS)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
24 Cap. Gas	\$56,408.00	\$57,000.00	\$592.00	Increase	Burroughs Bus Sales
24 Cap. Diesel	\$75,500.00	\$75,000.00	\$500.00	Decrease	Burroughs Bus Sales
30 Cap. Diesel	\$81,500.00	\$78,000.00	\$3,500.00	Decrease	Burroughs Bus Sales

TYPE C - CONVENTIONAL TYPE SCHOOL BUS (COMPLETE UNITS)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
29 Cap. Gas Auto.	\$78,000.00	\$78,000.00	\$0.00	No change	Burroughs Bus Sales
29 Cap. Diesel Auto.	\$80,500.00	\$81,000.00	\$500.00	Increase	Burroughs Bus Sales
35 Cap. Gas Auto.	\$79,000.00	\$79,000.00	\$0.00	No change	Burroughs Bus Sales
35 Cap. Diesel Auto.	\$81,500.00	\$82,000.00	\$500.00	Increase	Burroughs Bus Sales
41 Cap. Gas Auto.	\$80,000.00	\$80,000.00	\$0.00	No change	Burroughs Bus Sales
41 Cap. Diesel Auto.	\$82,500.00	\$83,000.00	\$500.00	Increase	Burroughs Bus Sales
47 Cap. Gas Auto.	\$81,000.00	\$80,500.00	\$500.00	Decrease	Burroughs Bus Sales
47 Cap. Diesel Auto.	\$83,500.00	\$83,500.00	\$0.00	No change	Burroughs Bus Sales
53 Cap. Gas Auto.	\$81,250.00	\$81,000.00	\$250.00	Decrease	Burroughs Bus Sales
53 Cap. Diesel Auto.	\$84,250.00	\$84,000.00	\$250.00	Decrease	Burroughs Bus Sales
59 Cap. Gas Auto.	\$82,750.00	\$81,500.00	\$1,250.00	Decrease	Burroughs Bus Sales
59 Cap. Diesel Auto.	\$85,500.00	\$84,500.00	\$1,000.00	Decrease	Burroughs Bus Sales
65 Cap. Gas Auto.	\$83,750.00	\$82,000.00	\$1,750.00	Decrease	Burroughs Bus Sales
65 Cap. Diesel Auto.	\$86,250.00	\$85,000.00	\$1,250.00	Decrease	Burroughs Bus Sales
71 Cap. Gas Auto.	\$84,000.00	\$82,500.00	\$1,500.00	Decrease	Burroughs Bus Sales
71 Cap. Diesel Auto.	\$86,750.00	\$85,500.00	\$1,250.00	Decrease	Burroughs Bus Sales
77 Cap. Gas Auto.	\$84,750.00	\$83,000.00	\$1,750.00	Decrease	Burroughs Bus Sales
77 Cap. Diesel Auto.	\$88,000.00	\$86,000.00	\$2,000.00	Decrease	Burroughs Bus Sales

TYPE D - TRANSIT (MID-RANGE) SCHOOL BUSES (FRONT-MOUNTED ENGINES)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
41 Capacity Diesel Automatic	\$98,500.00	\$98,000.00	\$500.00	Decrease	Burroughs Bus Sales
47 Capacity Diesel Automatic	\$99,500.00	\$98,500.00	\$1,000.00	Decrease	Burroughs Bus Sales
53 Capacity Diesel Automatic	\$100,600.00	\$99,000.00	\$1,600.00	Decrease	Burroughs Bus Sales
59 Capacity Diesel Diesel Automatic	\$101,500.00	\$99,500.00	\$2,000.00	Decrease	Burroughs Bus Sales
65 Capacity Diesel Automatic	\$102,600.00	\$100,000.00	\$2,600.00	Decrease	Burroughs Bus Sales
71 Capacity Diesel Automatic	\$103,500.00	\$100,500.00	\$3,000.00	Decrease	Burroughs Bus Sales
77 Capacity Diesel Automatic	\$104,600.00	\$101,000.00	\$3,600.00	Decrease	Burroughs Bus Sales
84 Capacity Diesel Automatic	\$105,600.00	\$101,500.00	\$4,100.00	Decrease	Burroughs Bus Sales

TYPE D-TRANSIT (MID-RANGE) SCHOOL BUSES (REAR-MOUNTED ENGINES)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
53 Capacity Diesel Automatic	\$100,500.00	\$100,000.00	\$500.00	Decrease	Burroughs Bus Sales
59 Capacity Diesel Automatic	\$101,500.00	\$101,600.00	\$100.00	Increase	Empire Truck Sales
65 Capacity Diesel Automatic	\$102,500.00	\$102,500.00	\$0.00	No change	Empire Truck Sales
71 Capacity Diesel Automatic	\$103,500.00	\$103,600.00	\$100.00	Increase	Empire Truck Sales
77 Capacity Diesel Automatic	\$104,500.00	\$104,600.00	\$100.00	Increase	Empire Truck Sales
84 Capacity Diesel Automatic	\$105,500.00	\$105,700.00	\$200.00	Increase	Empire Truck Sales

TYPE D-TRANSIT SCHOOL BUSES (FRONT-MOUNTED ENGINES)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
77 Capacity Diesel Automatic	\$119,800.00	\$119,000.00	\$800.00	Decrease	Burroughs Bus Sales
83 Capacity Diesel Automatic	\$120,800.00	\$120,000.00	\$800.00	Decrease	Burroughs Bus Sales

TYPE D - TRANSIT SCHOOL BUSES (REAR-MOUNTED ENGINES)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
77 Capacity Diesel Automatic	\$129,000.00	\$129,000.00	\$0.00	No change	Burroughs Bus Sales
83 Capacity Diesel Automatic	\$131,500.00	\$130,000.00	\$1,500.00	Decrease	Burroughs Bus Sales

OPTIONAL EQUIPMENT (FURNISHED AND INSTALLED)

	Current Approved Price	2020-2021 Lowest & Best Bid	Difference	Increase/ Decrease	Low Bidder
1. Additional Heater	\$500.00	\$500.00	\$0.00	No change	Burroughs Bus Sales
2. Air Brakes	\$3,500.00	\$3,500.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
3. Air Conditioner 16-24 Capacity	\$1,800.00	\$1,800.00	\$0.00	No change	Burroughs Bus Sales
4. Air Conditioner 25-47 Capacity	\$8,000.00	\$7,000.00	\$1,000.00	Decrease	Burroughs Bus Sales
5. Air Conditioner 48-71 Capacity	\$9,000.00	\$8,000.00	\$1,000.00	Decrease	Burroughs Bus Sales
6. Air Conditioner 72-89 Capacity	\$10,000.00	\$9,000.00	\$1,000.00	Decrease	Burroughs Bus Sales
7. Alternative Fuel Engine	\$37,000.00	\$37,000.00	\$0.00	No change	Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
8. Auxiliary Fan	\$95.00	\$150.00	\$55.00	Increase	Empire Truck Sales Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
9. Door Lock	\$75.00	\$100.00	\$25.00	Increase	Burroughs Bus Sales
10. Driver's seat-High Back Type	\$100.00	\$100.00	\$0.00	No change	Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
11. Extended Warranty (Chassis)	\$1,200.00	\$1,500.00	\$300.00	Increase	Empire Truck Sales Waters International Truck & Tractor
12. Flat Floor-Specially Equipped Bus	\$575.00	\$600.00	\$25.00	Increase	Burroughs Bus Sales
13. Fuel Tank Sixty Gallon	\$400.00	\$400.00	\$0.00	No change	Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor

14. Heat Booster Pump	\$400.00	\$400.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
15. Power Lift	\$6,191.00	\$7,500.00	\$1,309.00	Increase	Empire Truck Sales Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
16. Public Address System	\$282.00	\$500.00	\$218.00	Increase	Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
17. Ramp	\$1,000.00	\$1000.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Burroughs Bus Sales Waters International Truck & Tractor
18. Reflective Material (per bus)	\$145.00	\$145.00	\$0.00	No change	Waters International Truck & Tractor
19. Restraining Device (per device)	\$157.00	\$180.00	\$23.00	Increase	Waters International Truck & Tractor
20. Special Service Entrance Door	\$1,000.00	\$1,000.00	\$0.00	No change	Waters International Truck & Tractor
21. Stop Arm -Air Operated	\$350.00	\$350.00	\$0.00	No change	Empire Truck Sales Summit Truck Group Waters International Truck & Tractor
22. Stop Arm - Air Vacuum Operated	\$350.00	\$350.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
23. Storage Box	\$500.00	\$500.00	\$0.00	No change	Empire Truck Sales Burroughs Bus Sales Summit Truck Group Waters International Truck & Tractor
24. Storage Compartment (Luggage) 10-15 Cu. Ft.	\$563.00	\$750.00	\$187.00	Increase	Summit Truck Group Waters International Truck & Tractor
25. Storage Compartment (Luggage)	\$1,000.00	\$1,000.00	\$0.00	No change	Waters International Truck & Tractor

16-23 Cu. Ft.					
26. Storage Compartment (Luggage) 24-30 Cu. Ft.	\$1,350.00	\$1,350.00	\$0.00	No change	Summit Truck Group Waters International Truck & Tractor
27. Tinted Glazing	\$800.00	\$800.00	\$0.00	No change	Empire Truck Sales Burroughs Bus Sales Summit Truck Group Waters International Truck & Tractor
28. Wheelchair Tie Downs (Per seating position)	\$493.00	\$500.00	\$7.00	Increase	Burroughs Bus Sales
29. White Roof	\$800.00	\$800.00	\$0.00	No change	Empire Truck Sales Burroughs Bus Sales Summit Truck Group Waters International Truck & Tractor

Approval of school transportation equipment bids

October 15, 2020

School transportation equipment bids were received and opened on September 9, 2020 in compliance with State of Mississippi Board of Education policy 81.1 - Bids. This office recommends approval of the lowest and the best bids.

Vendors:

Burroughs Bus Sales

Empire Truck Sales, LLC

Summit Truck Group of Tupelo

Waters Truck and Tractor Company, Inc.

Bus Body Companies and Sales Representatives

Empire Trucks Sales, Incorporated
373 Highway 49 South
Richland, Mississippi 39218
Telephone: 1-800-872-3673 or (601) 939-5000
FAX: (601) 932-1570
County – Rankin County
ID-03-0374134
Representative: Keith Winham
Email: Kwinham@empiretruck.com

Summit Truck Group of Tupelo
Post Office Drawer 529
Tupelo, Mississippi 38802
Telephone: 1-800-844-8820 or (662) 842-3401
FAX: (662) 842-0172
County- Lee County
ID – 64-1227691-00
Representative: Jimmy Robbins
Email: jrobbins@truckcenterinc.com

Waters Truck and Tractor Company, Incorporated
Waters International Truck, Inc.
Post Office Box 831
Columbus, Mississippi 39703
Telephone: 1-800-844-1500 or (662) 328-1575
FAX: (662) 327-7945
County – Lowndes County
ID- 64-0435228
Representatives: Charlie Hawkins, Fred Johnson, Ronnie McGee,
Greg Patterson, Ken Tillman
Email: gpatterson@waterstruck.com

Burroughs Bus Sales
3626 Industrial Blvd.
Laurel, Mississippi 39441
Telephone: 1-877-628-2668
FAX: (601) 649-4231
County – Jones County
ID-640648860
Representatives: Buddy Blackledge, Latrelle Meador, Michael Burroughs,
Greg Burroughs
Email: gregburroughs@burroughscompanies.com