

OFFICE OF CHIEF ACCOUNTABILITY OFFICER
Summary of State Board of Education Agenda Items
Consent Agenda
October 11, 2018

OFFICE OF SAFE AND ORDERLY SCHOOLS

C. Approval of Pupil Transportation Equipment Bids

Background Information: In accordance with Miss. Code Ann. § 37-41-101 and Miss. Code Ann. § 7-3: 81.1, State Board Policy, Chapter 81, Rule 81.1: *Bids*, the State Board of Education (SBE) is hereby authorized, empowered, and directed to advertise for and receive sealed bids and proposals for sale of school bus bodies and school buses as sold as complete units to the school board of Districts in the state. The SBE shall approve persons, firms, corporations or associations authorized to sell bus bodies and school buses sold as complete units, and shall establish prices relative thereto based upon the lowest and best bids, which school districts may not exceed in purchasing such equipment.

Four (4) sealed bids were received and opened on September 11, 2018 with bids reflecting total cost, including freight. Bids shall be effective November 1, 2018 through September 30, 2019.

Recommendation: Approval

Back-up material attached

**MISSISSIPPI DEPARTMENT OF EDUCATION
OFFICE OF SAFE AND ORDERLY SCHOOLS
DIVISION OF PUPIL TRANSPORTATION
SCHOOL BUS BID COMPARISON
September 11, 2018**

TYPE A-1 CONVERTED CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|---------------------|---------------------------------------|--|-------------------|-------------------------------|---------------------|
| 16 - 17 Cap. Gas | \$58,900.00 | \$59,000.00 | \$100.00 | Increase | Burroughs Bus Sales |
| 16 - 17 Cap. Diesel | \$69,954.00 | \$70,000.00 | \$46.00 | Increase | Burroughs Bus Sales |
| 18 - 20 Cap. Gas | \$59,900.00 | \$60,000.00 | \$100.00 | Increase | Burroughs Bus Sales |
| 18 - 20 Cap. Diesel | \$68,500.00 | \$69,000.00 | \$500.00 | Increase | Burroughs Bus Sales |

TYPE A -1 CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS) (DUAL WHEELS)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|---------------------|---------------------------------------|--|-------------------|-------------------------------|---------------------|
| 16 - 24 Cap. Gas | \$60,500.00 | \$60,900.00 | \$400.00 | Increase | Empire Truck Sales |
| 13 - 19 Cap. Diesel | \$66,700.00 | \$67,000.00 | \$300.00 | Increase | Burroughs Bus Sales |
| 16 - 19 Cap. Gas | \$71,000.00 | \$71,000.00 | 0.00 | No change | Burroughs Bus Sales |

TYPE A-2 CUTAWAY VAN TYPE SCHOOL BUSES (DUAL WHEELS) (COMPLETE UNITS)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|----------------|---------------------------------------|--|-------------------|-------------------------------|---------------------|
| 24 Cap. Gas | \$68,750.00 | \$69,000.00 | \$250.00 | Increase | Burroughs Bus Sales |
| 24 Cap. Diesel | \$72,400.00 | \$73,000.00 | \$600.00 | Increase | Burroughs Bus Sales |
| 30 Cap. Diesel | \$79,500.00 | \$79,000.00 | \$500.00 | Decrease | Burroughs Bus Sales |

TYPE C - CONVENTIONAL TYPE SCHOOL BUS (COMPLETE UNITS)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|----------------------|---------------------------------------|--|-------------------|-------------------------------|--|
| 29 Cap. Gas Auto. | \$77,200.00 | \$77,000.00 | \$200.00 | Decrease | Burroughs Bus Sales |
| 29 Cap. Diesel Auto. | \$80,200.00 | \$80,000.00 | \$200.00 | Decrease | Burroughs Bus Sales |
| 35 Cap. Gas Auto. | \$78,200.00 | \$78,000.00 | \$200.00 | Decrease | Burroughs Bus Sales |
| 35 Cap. Diesel Auto. | \$81,200.00 | \$81,000.00 | \$200.00 | Decrease | Burroughs Bus Sales |
| 41 Cap. Gas Auto. | \$79,400.00 | \$79,000.00 | \$400.00 | Decrease | Burroughs Bus Sales |
| 41 Cap. Diesel Auto. | \$82,400.00 | \$82,000.00 | \$400.00 | Decrease | Burroughs Bus Sales |
| 47 Cap. Gas Auto. | \$80,300.00 | \$80,000.00 | \$300.00 | Decrease | Burroughs Bus Sales |
| 47 Cap. Diesel Auto. | \$83,300.00 | \$83,000.00 | \$300.00 | Decrease | Burroughs Bus Sales |
| 53 Cap. Gas Auto. | \$81,500.00 | \$81,000.00 | \$500.00 | Decrease | Burroughs Bus Sales |
| 53 Cap. Diesel Auto. | \$84,500.00 | \$84,000.00 | \$500.00 | Decrease | Burroughs Bus Sales |
| 59 Cap. Gas Auto. | \$82,750.00 | \$82,000.00 | \$750.00 | Decrease | Burroughs Bus Sales |
| 59 Cap. Diesel Auto. | \$85,750.00 | \$85,000.00 | \$750.00 | Decrease | Burroughs Bus Sales |
| 65 Cap. Gas Auto. | \$83,750.00 | \$83,000.00 | \$750.00 | Decrease | Burroughs Bus Sales |
| 65 Cap. Diesel Auto. | \$86,250.00 | \$86,000.00 | \$250.00 | Decrease | Burroughs Bus Sales |
| 71 Cap. Gas Auto. | \$84,000.00 | \$84,000.00 | \$0.00 | No change | Burroughs Bus Sales |
| 71 Cap. Diesel Auto. | \$86,500.00 | \$86,750.00 | \$250.00 | Increase | Summit Truck Group |
| 77 Cap. Gas Auto. | \$84,750.00 | \$84,750.00 | \$0.00 | No change | Summit Truck Group |
| 77 Cap. Diesel Auto. | \$87,700.00 | \$88,000.00 | \$300.00 | Increase | Burroughs Bus Sales/Summit Truck Group |

TYPE D - TRANSIT (MID-RANGE) SCHOOL BUSES (FRONT-MOUNTED ENGINES)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|--|---------------------------------------|--|-------------------|-------------------------------|---------------------|
| 41 Capacity Diesel Automatic | \$97,700.00 | \$97,000.00 | \$700.00 | Decrease | Burroughs Bus Sales |
| 47 Capacity Diesel Automatic | \$98,500.00 | \$98,000.00 | \$500.00 | Decrease | Burroughs Bus Sales |
| 53 Capacity Diesel Automatic | \$99,300.00 | \$99,000.00 | \$300.00 | Decrease | Burroughs Bus Sales |
| 59 Capacity Diesel Diesel Automatic | \$100,300.00 | \$100,000.00 | \$300.00 | Decrease | Burroughs Bus Sales |
| 65 Capacity Diesel Automatic | \$101,400.00 | \$101,000.00 | \$400.00 | Decrease | Burroughs Bus Sales |
| 71 Capacity Diesel Automatic | \$102,300.00 | \$102,000.00 | \$300.00 | Decrease | Burroughs Bus Sales |
| 77 Capacity Diesel Automatic | \$103,500.00 | \$103,000.00 | \$500.00 | Decrease | Burroughs Bus Sales |
| 84 Capacity Diesel Automatic | \$104,250.00 | \$104,000.00 | \$250.00 | Decrease | Burroughs Bus Sales |

TYPE D-TRANSIT (MID-RANGE) SCHOOL BUSES (REAR-MOUNTED ENGINES)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|---------------------------------|---------------------------------------|--|-------------------|-------------------------------|---------------------|
| 53 Capacity Diesel Automatic | \$99,200.00 | \$99,000.00 | \$200.00 | Decrease | Burroughs Bus Sales |
| 59 Capacity Diesel Automatic | \$101,100.00 | \$100,000.00 | \$1,100.00 | Decrease | Burroughs Bus Sales |
| 65 Capacity Diesel Automatic | \$102,200.00 | \$101,000.00 | \$1,200.00 | Decrease | Burroughs Bus Sales |
| 71 Capacity Diesel Automatic | \$103,150.00 | \$102,000.00 | \$1,150.00 | Decrease | Burroughs Bus Sales |
| 77 Capacity Diesel Automatic | \$104,100.00 | \$103,00.00 | \$1,100.00 | Decrease | Burroughs Bus Sales |
| 84 Capacity Diesel Automatic | \$105,650.00 | \$104,000.00 | \$1,650.00 | Decrease | Burroughs Bus Sales |

TYPE D-TRANSIT SCHOOL BUSES (FRONT-MOUNTED ENGINES)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|---------------------------------|---------------------------------------|--|-------------------|-------------------------------|---------------------|
| 77 Capacity Diesel Automatic | \$118,900.00 | \$118,000.00 | \$900.00 | Decrease | Burroughs Bus Sales |
| 83 Capacity Diesel Automatic | \$120,900.00 | \$119,000.00 | \$1,900.00 | Decrease | Burroughs Bus Sales |

TYPE D - TRANSIT SCHOOL BUSES (REAR-MOUNTED ENGINES)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|---------------------------------|---------------------------------------|--|-------------------|-------------------------------|--|
| 77 Capacity Diesel Automatic | \$129,000.00 | \$129,000.00 | \$0.00 | No change | Burroughs Bus Sales/ Summit Truck Group |
| 83 Capacity Diesel Automatic | \$131,500.00 | \$130,000.00 | \$1,500.00 | Decrease | Burroughs Bus Sales |

OPTIONAL EQUIPMENT (FURNISHED AND INSTALLED)

| | Current Approved Price | 2018-2019 Lowest & Best Bid | Difference | Increase/ Decrease | Low Bidder |
|--------------------------------------|---------------------------------------|--|-------------------|-------------------------------|--|
| 1. Additional Heater | \$750.00 | \$750.00 | \$0.00 | No change | Summit Truck Group |
| 2. Air Brakes | \$3,500.00 | \$3,500.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 3. Air Conditioner 16-24 Capacity | \$5,000.00 | \$5,000.00 | \$0.00 | No change | Burroughs Bus Sales/Summit Truck Group |
| 4. Air Conditioner 25-47 Capacity | \$8,000.00 | \$8,000.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 5. Air Conditioner 48-71 Capacity | \$9,500.00 | \$9,000.00 | \$500.00 | Decrease | Empire Truck Sales |
| 6. Air Conditioner 72-89 Capacity | \$10,500.00 | \$10,000.00 | \$500.00 | Decrease | Empire Truck Sales |
| 7. Alternative Fuel Engine | \$37,000.00 | \$37,000.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 8. Auxiliary Fan | \$150.00 | \$150.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |

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| 9. Door Lock | \$400.00 | \$400.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 10. Driver's Seat High Back Type | \$100.00 | \$100.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 11. Extended Warranty (Chassis) | \$1,500.00 | \$1,500.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales |
| 12. Flat Floor- Specially Equipped Bus | \$3,500.00 | \$3,500.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group/Waters Truck & Tractor Co. |
| 13. Fuel Tank Sixty Gallon | \$400.00 | \$400.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 14. Heat Booster Pump | \$400.00 | \$400.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 15. Power Lift | \$7,500.00 | \$7,500.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 16. Public Address System | \$500.00 | \$500.00 | \$0.00 | No change | Burroughs Bus Sales/ Summit Truck Group |
| 17. Ramp | \$1,000.00 | \$1,000.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 18. Reflective Material (per bus) | \$145.00 | \$145.00 | \$0.00 | No change | Burroughs Bus Sales |
| 19. Restraining Device (per device) | \$180.00 | \$180.00 | \$0.00 | No change | Burroughs Bus Sales |
| 20. Special Service Entrance Door | \$1,000.00 | \$1,000.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales |
| 21. Stop Arm -Air Operated | \$350.00 | \$350.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group/Waters Truck & Tractor Co. |
| 22. Stop Arm - Air Vacuum Operated | \$350.00 | \$350.00 | \$0.00 | No change | Burroughs Bus Sales/ Summit Truck Group Waters Truck & Tractor Co. |
| 23. Storage Box | \$500.00 | \$500.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |

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|--|------------|------------|---------|-----------|--|
| | | | | | Waters Truck & Tractor Co. |
| 24. Storage Compartment (Luggage) 10-15 Cu. Ft. | \$725.00 | \$750.00 | \$25.00 | Increase | Empire Trucks Sales/ Summit Truck Group |
| 25. Storage Compartment (Luggage) 16-23 Cu. Ft. | \$1,000.00 | \$1,000.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales |
| 26. Storage Compartment (Luggage) 24-30 Cu. Ft. | \$1,300.00 | \$1,350.00 | \$50.00 | Increase | Summit Truck Group |
| 27. Tinted Glazing | \$800.00 | \$800.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 28. Wheelchair Tie Downs (Per seating position) | \$800.00 | \$800.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |
| 29. White Roof | \$800.00 | \$800.00 | \$0.00 | No change | Burroughs Bus Sales/ Empire Trucks Sales/ Summit Truck Group |

Approval of school transportation equipment bids

September 14, 2018

School transportation equipment bids were received and opened on September 11, 2018 in compliance with State of Mississippi Board of Education policy 81.1 - Bids. This office recommends approval of the lowest and the best bids.

Vendors:

Burroughs Bus Sales
Empire Truck Sales
Summit Truck Group
Waters Truck and Tractor Co.