

**OFFICE OF CHIEF ACCOUNTABILITY OFFICER**  
**Summary of State Board of Education Agenda Items**  
**May 26, 2022**

**OFFICE OF SAFE AND ORDERLY SCHOOLS**

05.H. Action: Approval of Pupil Transportation Equipment Bids [Goals 1, 2, and 3 - MBE Strategic Plan]

Awarded Vendor:           Burroughs Diesel, Inc.  
  Laurel, MS

  Empire Truck Sales. LLC  
  Richland, MS

  GreenPower Motor Company, Inc.  
  Rancho Cucamonga, CA

  Waters Truck and Tractor, Inc.  
  Columbus, MS 39703

Scope of Project: Per Mississippi Code Annotated § 37-41-101 and State Board of Education (SBE) policy, Chapter 81, Rule 81.1 Bids, the SBE is hereby authorized, empowered, and directed to advertise for and receive sealed bids and proposals for sale of school bus bodies and school buses as sold as complete units to the school board of school districts in the state. The State Board of Education shall approve persons, firms, corporations, or associations authorized to sell bus bodies and school buses sold as complete units and shall establish prices relative thereto based upon the lowest and best bids, which school districts may not exceed in purchasing such equipment.

Scope of Contract:

- Term of Contract:                                   July 1, 2022 to June 30, 2023
- Total Amount to be Awarded:                   No MDE funds will be expended
- Method of Award:                                   Invitation for Bids

Funding Source:    N/A

This item references Goals 1, 2, and 3 of the *Mississippi Board of Education 2018-2022 Strategic Plan*.

Recommendation: Approval

Back-up material attached

**MISSISSIPPI DEPARTMENT OF EDUCATION  
OFFICE OF SAFE AND ORDERLY SCHOOLS  
SCHOOL BUS PRICES AND APPROVED COMPANIES**

**JULY 1, 2022 – JUNE 30, 2023**

**“X” INDICATES COMPANIES APPROVED TO SELL EQUIPMENT**

**TYPE A – I CONVERTED/CUTAWAY VAN  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	APPROVED PRICES	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
16 – 17 Cap. Gas	\$66,600	X	X		X
16 -- 17 Cap. Diesel	\$86,400	X			
16 --17 Cap. Electric	\$265,000	X			
18 -- 20 Cap. Gas	\$67,200	X	X		X
18 – 20 Cap. Diesel	\$87,000	X			
18 -- 20 Cap. Electric	\$266,000	X			

**TYPE A-I CUTAWAY VAN (DUAL WHEELS)  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	APPROVED PRICES	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
16 – 24 Cap. Gas	\$66,000	X	X		X
16 – 24 Cap. Diesel	\$86,400	X			
16 – 24 Cap. Electric	\$260,000	X		X	X
13 – 19 Cap. Gas	\$67,200	X	X		X
13 – 19 Cap. Diesel	\$87,000	X			
13 – 19 Cap. Electric	\$266,000	X			
16 – 19 Cap. Gas	\$67,200	X	X		X
16 – 19 Cap. Diesel	\$87,000	X			
16 – 19 Cap. Electric	\$260,000	X			X

**TYPE A-2 CUTAWAY VAN (DUAL WHEELS)  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	APPROVED PRICES	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
24 Cap. Gas	\$68,400	X	X		X
24 Cap. Diesel	\$90,000	X			
24 Cap. Electric	\$268,000	X			X
30 Cap. Gas	\$72,000	X	X		X
30 Cap. Diesel	\$93,600	X			
30 Cap. Electric	\$270,000	X			X

**TYPE-C CONVENTIONAL  
TYPE SCHOOL BUSES (COMPLETE UNITS)**

	APPROVED PRICES	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
<b>29 Capacity</b>					
Gas Automatic	\$93,600	X			
Diesel Automatic	\$91,570	X	X		X

<b>35 Capacity</b>					
Gas Automatic	\$94,800	X			
Diesel Automatic	\$92,680	X	X		X

<b>41 Capacity</b>					
Gas Automatic	\$96,000.00	X			
Diesel Automatic	\$93,795	X	X		X

<b>47 Capacity</b>					
Gas Automatic	\$96,600	X			
Diesel Automatic	\$94,900	X	X		X
Electric Drive	\$345,000				X

<b>53 Capacity</b>					
Gas Automatic	\$97,200	X			
Diesel Automatic	\$96,100	X	X		X
Electric Drive	\$352,000				X

<b>65 Capacity</b>					
Gas Automatic	\$98,400	X			
Diesel Automatic	\$98,235	X	X		X
Electric Drive	\$390,000	X			X

<b>71 Capacity</b>					
Gas Automatic	\$99,000	X			
Diesel Automatic	\$99,350	X	X		X
Electric Drive	\$398,000	X	X		X

	APPROVED PRICES	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
77 Capacity Gas Automatic	\$99,600	X			
Diesel Automatic	\$103,200	X	X		X
Electric Drive	\$400,000	X	X		X

**TYPE-D TRANSIT MID-RANGE SCHOOL BUSES (FRONT-MOUNTED ENGINES)**

	APPROVED PRICES	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
41 Capacity Diesel Automatic	\$117,600	X	X		

47 Capacity Diesel Automatic	\$118,200	X	X		
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53 Capacity Diesel Automatic	\$118,800	X	X		
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59 Capacity Diesel Automatic	\$119,400	X	X		
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65 Capacity Diesel Automatic	\$120,000	X	X		
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71 Capacity Diesel Automatic w/air brakes	\$121,200	X	X		
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77 Capacity Diesel Automatic w/air brakes	\$122,000	X	X		
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84 Capacity Diesel Automatic w/air brakes	\$122,500	X	X		
Electric Drive w/airbrakes	\$378,835			X	

**TYPE-D TRANSIT MID-RANGE  
SCHOOL BUSES (REAR-MOUNTED ENGINES/PUSHERS)**

	APPROVED PRICE	BURROUGHS DIESEL	EMPIRE TRUCK SALE	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
<b>53 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$114,300</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>59 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$115,900</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>65 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$117,100</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>71 Capacity</b>					
<b>Diesel Automatic w/air brakes</b>	<b>\$118,200</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>Electric Drive w/air brakes</b>	<b>\$400,000</b>	<b>X</b>			
<b>77 Capacity</b>					
<b>Diesel Automatic w/air brakes</b>	<b>\$119,300</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>Electric Drive w/air brakes</b>	<b>\$402,000</b>	<b>X</b>			
<b>84 Capacity</b>					
<b>Diesel Automatic</b>	<b>\$120,400</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>Electric Drive w/air brakes</b>	<b>\$378,835</b>	<b>X</b>		<b>X</b>	

**TYPE-D TRANSIT SCHOOL BUSES  
(FRONT-MOUNTED ENGINES)**

	APPROVED PRICE	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
<b>77 Capacity Diesel Automatic w/airbrakes</b>	<b>\$122,000</b>	<b>X</b>	<b>X</b>		

<b>83 Capacity Diesel Automatic w/air brakes</b>	<b>\$122,500</b>	<b>X</b>	<b>X</b>		
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**TYPE-D TRANSIT SCHOOL BUSES  
(REAR-MOUNTED ENGINES)**

	APPROVED PRICE	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
<b>77 Capacity Diesel Automatic w/air brakes</b>	<b>\$125,520</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>Electric Drive w/air brakes</b>	<b>\$402,000</b>	<b>X</b>			

<b>83 Capacity Diesel Automatic w/air brakes</b>	<b>\$126,000</b>	<b>X</b>	<b>X</b>		<b>X</b>
<b>Electric Drive w/air brakes</b>	<b>\$404,000</b>	<b>X</b>			



**OPTIONAL EQUIPMENT (FURNISHED AND INSTALLED)**

ITEMS	APPROVED PRICES	BURROUGHS DIESEL	EMPIRE TRUCK SALES	GREENPOWER MOTOR COMPANY	WATERS TRUCK & TRACTOR
1. Additional Auxiliary Fan	\$142.86	X	X	X	X
2. Additional Heater	\$214.29	X	X	X	X
3. Air Brakes (required on Type D buses 71 capacity and over)	\$3,500	X	X		X
4. Air Conditioner 16 - 24 Passenger Capacity	\$3,000	X	X		X
5. Air Conditioner 25 - 47 Passenger Capacity	\$7,000	X	X		X
6. Air Conditioner 48 - 71 Passenger Capacity	\$9,000	X	X		X
7. Air Conditioner Over 71 Passenger Capacity	\$10,000	X	X		X
8. Alternative Fuel Engine	\$40,000	X	X		X
9. Camera System with Stop Arm Camera	\$1,142.86	X	X	X	X
10. Door Lock	\$400	X	X		X
11. Extended Warranty (Chassis)	\$2,000	X	X		X
12. Flat Floor - Specially Equipped Bus	\$1,000	X	X		X
13. Fuel Tank - 100 Gallons	\$600	X	X		X
14. Heat Booster Pump	\$450	X	X		X
15. High Back Driver Seat	\$100	X	X		X

**OPTIONAL EQUIPMENT (FURNISHED AND INSTALLED) (continued)**

16. Illuminated School Bus Sign Front/Rear	\$450	X	X			X
17. Illuminated Stop Arm (Must meet FMVSS 131)	\$500	X	X		X	X
18. LED Lighting	\$1,000	X	X			X
19. Power Lift	\$5,714.29	X	X		X	X
20. Predictive Stop Arm System	\$500	X	X			X
21. Public Address System	\$500	X	X			X
22. Reflective Material on front and/or rear bumper (per bus)	\$172	X	X			X
23. Restraining Device (per bus)	\$200	X	X		X	X
24. Special Service Entrance Door	\$1,000	X	X			X
25. Stop Arm – Air Operated	\$350	X	X			X
26. Stop Arm – Vacuum Operated	\$350	X				X
27. Stop Arm – Rear (Must meet FMVSS 131 with stop emblem facing rear)	\$500	X	X		X	X
28. Storage Box	\$500	X	X			X
29. Storage Compartment (Luggage) 10 – 15 cubic ft.	\$1,000	X	X			X

<b>30. Storage Compartment (Luggage) 16 – 23 cubic ft</b>	<b>\$1,450</b>	<b>X</b>	<b>X</b>	<b>X</b>				<b>X</b>	
<b>31. Storage Compartment (Luggage) 24 – 30 cubic ft</b>	<b>\$1,850</b>	<b>X</b>	<b>X</b>	<b>X</b>				<b>X</b>	
<b>32. Tinted Glazing</b>	<b>\$950</b>	<b>X</b>	<b>X</b>	<b>X</b>				<b>X</b>	
<b>33. Wheelchair Tiedowns (per seating position)</b>	<b>\$500</b>	<b>X</b>	<b>X</b>	<b>X</b>			<b>X</b>	<b>X</b>	
<b>34. White Roof</b>	<b>\$850</b>	<b>X</b>	<b>X</b>	<b>X</b>				<b>X</b>	