

**OFFICE OF SCHOOL IMPROVEMENT, OVERSIGHT AND RECOVERY**  
**Summary of State Board of Education Agenda Items**  
**Consent Agenda**  
**August 15-16, 2013**

**OFFICE OF SAFE AND ORDERLY SCHOOLS**

C. Approval of Pupil Transportation Equipment Bids

**Executive Summary**

As per Mississippi Code Section 37-41-101 (1), (2) and State Board of Education Policy 7901, the State Board of Education is hereby authorized, empowered and directed to advertise for and receive sealed bids and proposals for sale of school bus bodies and school buses sold as complete units to the school boards of school districts in the state. The Board of Education shall approve persons, firms, corporations or associations authorized to sell bus bodies and school buses sold as complete units, and shall establish prices relative thereto based upon the lowest and best bids, which school districts may not exceed in purchasing such equipment.

Sealed bids were received and opened on July 29, 2013, and these prices reflected total cost, including freight, and shall be effective October 1, 2013 through September 30, 2014.

Recommendation: Approval

Back-up material attached

**MISSISSIPPI DEPARTMENT OF EDUCATION  
OFFICE OF SAFE AND ORDERLY SCHOOLS  
DIVISION OF PUPIL TRANSPORTATION  
SCHOOL BUS BID COMPARISON  
July 31, 2013**

**TYPE A-I CONVERTED CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS)**

	2012-2013 APPROVED PRICE	2013-2014 LOWEST & BEST BID	DIFFERENCE	PERCENTAGE OF INCREASE	LOW BIDDER
16 - 17 Cap. Gas	\$55,151.00	\$ 57,100.00	\$ 1,949.00	3.53% increase	Empire Truck Sales
16 - 17 Cap. Diesel	\$64,719.00	\$ 67,954.00	\$ 3,235.00	5.00% increase	Burrough Bus Sales
18 - 20 Cap. Gas	\$56,610.00	\$ 58,600.00	\$ 1,990.00	3.51% increase	Empire Truck Sales
8 - 20 Cap. Diesel	\$65,688.00	\$ 67,000.00	\$ 2,212.00	3.367% increase	Empire Truck Sales

**TYPE A -I CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS) (DUAL WHEELS)**

16 - 24 Cap. Gas	\$57,171.00	\$ 59,100.00	\$ 1,929.00	3.374% increase	Empire Truck Sales
13 - 19 Cap. Diesel	\$61,200.00	\$ 63,000.00	\$ 2,100.00	3.431% increase	Empire Truck Sales
16 - 19 Cap. Gas	\$65,892.00	\$ 68,100.00	\$ 2,208.00	3.351% increase	Empire Truck Sales

**TYPE A-2 CUTAWAY VAN TYPE SCHOOL BUSES (DUAL WHEELS) (COMPLETE UNITS)**

24 Cap. Gas	\$65,025.00	\$ 67,300.00	\$ 2,275.00	3.5% increase	Empire Truck Sales
24 Cap. Diesel	\$72,828.00	\$ 75,300.00	\$ 2,472.00	3.394% increase	Empire Truck Sales
30 Cap. Diesel	\$74,044.00	\$ 76,600.00	\$ 2,556.00	3.452% increase	Empire Truck Sales

**TYPE C CONVENTIONAL TYPE SCHOOL BUSES (COMPLETE UNITS)**

<b>29 Capacity Diesel Automatic</b>	<b>\$77,520.00</b>	<b>\$ 80,200.00</b>	<b>\$ 2,680.00</b>	<b>3.457% increase</b>	<b>Empire Truck Sales</b>
<b>35 Capacity Diesel Automatic</b>	<b>\$78,540.00</b>	<b>\$ 81,200.00</b>	<b>\$ 2,660.00</b>	<b>3.387% increase</b>	<b>Empire Truck Sales</b>
<b>41 Capacity Diesel Automatic</b>	<b>\$79,622.00</b>	<b>\$ 82,400.00</b>	<b>\$ 2,778.00</b>	<b>3.489% increase</b>	<b>Empire Truck Sales</b>
<b>47 Capacity Diesel Automatic</b>	<b>\$80,478.00</b>	<b>\$ 83,300.00</b>	<b>\$ 2,882.00</b>	<b>3.5% increase</b>	<b>Empire Truck Sales</b>
<b>53 Capacity Diesel Automatic</b>	<b>\$81,804.00</b>	<b>\$ 84,500.00</b>	<b>\$ 2,696.00</b>	<b>3.296% increase</b>	<b>Empire Truck Sales</b>
<b>59 Capacity Diesel Automatic</b>	<b>\$83,130.00</b>	<b>\$ 86,000.00</b>	<b>\$ 2,870.00</b>	<b>3.452% increase</b>	<b>Empire Truck Sales</b>
<b>65 Capacity Diesel Automatic</b>	<b>\$84,660.00</b>	<b>\$ 87,600.00</b>	<b>\$ 2,940.00</b>	<b>3.473% increase</b>	<b>Empire Truck Sales</b>
<b>71 Capacity Diesel Automatic</b>	<b>\$86,190.00</b>	<b>\$ 89,200.00</b>	<b>\$ 3,010.00</b>	<b>3.492% increase</b>	<b>Empire Truck Sales</b>
<b>77 Capacity Diesel Automatic</b>	<b>\$86,802.00</b>	<b>\$ 89,800.00</b>	<b>\$ 2,998.00</b>	<b>3.454% increase</b>	<b>Empire Truck Sales</b>

**TYPE D TRANSIT (MID-RANGE) SCHOOL BUSES (FRONT-MOUNTED ENGINES)**

	<b>CURRENT APPROVED PRICE</b>	<b>2013 LOWEST &amp; BEST BID</b>	<b>AMOUNT INCREASE</b>	<b>PERCENTAGE OF INCREASE</b>	<b>LOW BIDDER</b>
<b>41 Capacity Diesel Automatic</b>	\$94,452.00	\$ 97,700.00	\$ 3,248.00	3.439% increase	Empire Truck Sales
<b>47 Capacity Diesel Automatic</b>	\$95,166.00	\$ 98,500.00	\$ 3,334.00	3.5% increase	Empire Truck Sales
<b>53 Capacity Diesel Automatic</b>	\$95,931.00	\$ 99,300.00	\$ 3,369.00	3.512% increase	Empire Truck Sales
<b>59 Capacity Diesel Automatic</b>	\$97,996.00	\$ 101, 400.00	\$ 3,404.00	3.474% increase	Empire Truck Sales
<b>65 Capacity Diesel Automatic</b>	\$99,450.00	\$ 102,900.00	\$ 3,330.00	3.469% increase	Empire Truck Sales
<b>71 Capacity Diesel Automatic</b>	\$100,470.00	\$ 103,800.00	\$ 3,330.00	3.314% increase	Empire Truck Sales
<b>77 Capacity Diesel Automatic</b>	\$101,490.00	\$ 105,000.00	\$ 3,510.00	3.458% increase	Empire Truck Sales
<b>84 Capacity Diesel Automatic</b>	\$103,020.00	\$ 106,600.00	\$ 3,580.00	3.475% increase	Empire Truck Sales

**TYPE D TRANSIT (MID-RANGE) SCHOOL BUSES (REAR-MOUNTED ENGINES)**

<b>53 Capacity Diesel Automatic</b>	\$96,900.00	\$ 99,200.00	\$ 2,300.00	2.374% increase	Empire Truck Sales
<b>59 Capacity Diesel Automatic</b>	\$98,430.00	\$ 101,800.00	\$ 3,370.00	3.474% increase	Empire Truck Sales
<b>65 Capacity Diesel Automatic</b>	\$99,960.00	\$ 103,458.00	\$ 3,498.00	3.5% increase	Empire Truck Sales
<b>71 Capacity Diesel Automatic</b>	\$101,490.00	\$ 105,040.00	\$ 3,550.00	3.5% increase	Empire Truck Sales
<b>77 Capacity Diesel Automatic</b>	\$103,020.00	\$ 106,600.00	\$ 3,580.00	3.475% increase	Empire Truck Sales
<b>84 Capacity Diesel Automatic</b>	\$105,060.00	\$ 108,700.00	\$ 3,640.00	3.645% increase	Empire Truck Sales

**TYPE D TRANSIT SCHOOL BUSES (FRONT-MOUNTED ENGINES)**

<b>77 Capacity Diesel Automatic</b>	\$117,300.00	\$ 121,000.00	\$ 3,700.00	3.154% increase	Burrough Bus Sales
<b>83 Capacity Diesel Automatic</b>	\$119,136.00	\$ 122,500.00	\$ 3,364.00	2.824% increase	Burrough Bus Sales

**TYPE D TRANSIT SCHOOL BUSES (REAR-MOUNTED ENGINES)**

<b>77 Capacity Diesel Automatic</b>	\$128,010.00	\$ 129,500.00	\$1,490.00	1.164% increase	Burrough Bus Sales
<b>83 Capacity Diesel Automatic</b>	\$130,050.00	\$ 132,000.00	\$ 1,950.00	1.5% increase	Burrough Bus Sales

**Optional Equipment (Furnished and Installed)**

ITEM	ITEM	LOW BID	DIFFERENCE	% INCREASE OR DECREASE	LOW BIDDER
1. Additional Heater	\$750.00	\$750.00	0	0	Burrough Bus Sales
2. Air Brakes	\$3,500.00	\$3,500.00	0	0	Burrough Bus Sales
3. Air Conditioner 16-24 Capacity	\$5,100.00	\$5,100.00	0	0	Burrough Bus Sales
4. Air Conditioner 25-47 Capacity	\$8,500.00	\$8,500.00	0	0	Burrough Bus Sales
5. Air Conditioner 48-71 Capacity	\$13,000.00	\$13,000.00	0	0	Burrough Bus Sales
6. Air Conditioner 72-89 Capacity	\$14,000.00	\$14,000.00	0	0	Burrough Bus Sales Empire Truck Sales
7. Alternative Fuel Engine	\$37,000.00	\$37,000.00	0	0	Burrough Bus Sales Empire Truck Sales
8. Auxiliary Fan	\$150.00	\$150.00	0	0	Burrough Bus Sales Empire Truck Sales
9. Door Lock	\$400.00	\$400.00	0	0	Burrough Bus Sales Empire Truck Sales
10. Driver's Seat Highback Type	\$100.00	\$100.00	0	0	Burrough Bus Sales
11. Extended Warranty (Chassis)	\$3,200.00	\$3,200.00	0	0	Empire Truck Sales
12. Flat Floor-Specially Equipped Bus	\$3,500.00	\$3,500.00	0	0	Burrough Bus Sales Empire Truck Sales
13. Fuel Tank – Sixty Gallon	\$400.00	\$400.00	0	0	Burrough Bus Sales
14. Heat Booster Pump	\$400.00	\$400.00	0	0	Burrough Bus Sales Empire Truck Sales

<b>15. Power Lift</b>	<b>\$7,500.00</b>	<b>\$7,500.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales Empire Truck Sales</b>
<b>16. Public Address System</b>	<b>\$500.00</b>	<b>\$500.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales Empire Truck Sales</b>
<b>17. Ramp</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales Empire Truck Sales</b>
<b>18. Reflective Material (per bus)</b>	<b>\$140.00</b>	<b>\$145.00</b>	<b>\$5.00</b>	<b>3.57% increase</b>	<b>Truck Center Inc.</b>
<b>19. Restraining Device (per device)</b>	<b>\$180.00</b>	<b>\$185.00</b>	<b>\$5.00</b>	<b>2.778% increase</b>	<b>Truck Center Inc.</b>
<b>20. Special Service Entrance Door</b>	<b>\$1,200.00</b>	<b>\$1,200.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales Empire Truck Sales</b>
<b>21. Stop Arm – Air Operated</b>	<b>\$350.00</b>	<b>\$350.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales Empire Truck Sales</b>
<b>22. Stop Arm – Vacuum Operated</b>	<b>\$350.00</b>	<b>\$350.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales Empire Truck Sales</b>
<b>23. Storage Box</b>	<b>\$475.00</b>	<b>\$490.00</b>	<b>\$15.00</b>	<b>3.158% increase</b>	<b>Truck Center Inc.</b>
<b>24. Storage Compartment (Luggage) 10-15 Cu. Ft.</b>	<b>\$700.00</b>	<b>\$725.00</b>	<b>\$25.00</b>	<b>3.157 % increase</b>	<b>Truck Center Inc. Waters Truck and Tractor</b>
<b>25. Storage Compartment (Luggage) 16-23 Cu. Ft.</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>26. Storage Compartment (Luggage) 24-30 Cu. Ft.</b>	<b>\$1,250.00</b>	<b>\$1,250.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales</b>
<b>27. Tinted Glazing</b>	<b>\$850.00</b>	<b>\$850.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales</b>
<b>28. Wheelchair Tie Downs (Per seating position)</b>	<b>\$800.00</b>	<b>\$800.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales</b>
<b>29. White Roof</b>	<b>\$850.00</b>	<b>\$850.00</b>	<b>0</b>	<b>0</b>	<b>Burrough Bus Sales</b>