



Technology
Solutions for
Mississippi
Government

Express Products Lists (EPLs)

and other Multi Use ITS Awards



What are Express Products Lists (EPLs)?

 Multi-vendor, catalog-type awards for "routine" technology items

 EPLs meet state requirements for legal public purchases (advertised & awarded)



Can Local Governments and School Districts Use the EPL?

Regarding use of ITS EPLs and other published ITS awards, all government entities in Mississippi can continue to use these purchasing vehicles <u>following the then-current published</u> Instructions for Use memos.

Local governmental entities are able to use the EPLs in lieu of conducting their own procurements, based on MS Code 31-7-13(m)(xi) that allows 'governing authorities' to do so as an exception to the bidding requirements found in Public Purchasing Code.



Can Local Governments and School Districts Use the EPL?

It's important to note that the ITS EPLs are the result of competitive procurements (i.e., RFPs) and when used in accordance to the Instructions for Use memos, meet all Mississippi purchasing laws and requirements.

Said another way, local governmental entities are able to use EPLs, rather than conduct their own reverse auction or electronic bid, if they choose to do so.

As always, EPLs are an option for use by local governmental entities; not a requirement.



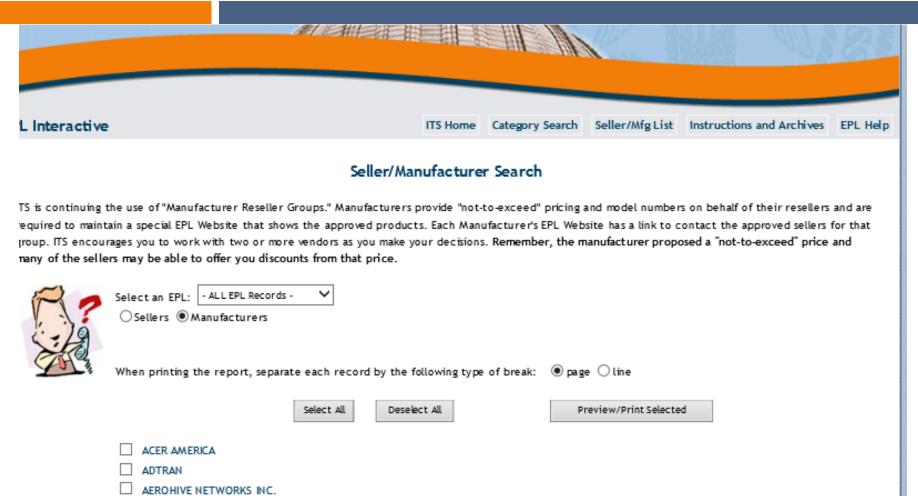
EPL Interactives

EPL Interactives

- IT Hardware EPL Interactive
 - Access the IT Hardware EPL Interactive
 - Access the IT Hardware EPL Instructions and Archive
- Two-Way Radio EPL Interactive
 - Access the Two-Way Radio EPL Interactive
 - Access the Two-Way Radio EPL Instructions and Archive



How do the EPL Interactives Work?





Manufacturer Reseller Groups

- Manufacturers provide "not-to-exceed" pricing and model numbers on behalf of their resellers
- Manufacturers are required to maintain an EPL
 Website that shows the approved products

Seller/Manufacturer Search

ITS is continuing the use of "Manufacturer Reseller Groups." Manufacturers provide "not-to-exceed" pricing and model numbers of required to maintain a special EPL Website that shows the approved products. Each Manufacturer's EPL Website has a link to con group. ITS encourages you to work with two or more vendors as you make your decisions. Remember, the manufacturer propose many of the sellers may be able to offer you discounts from that price.

	Select an EPL: - ALL EPL Records - Sellers • Manufacturers	
101	When printing the report, separate each record by the following type of break:	● page ○ line
	Select All Deselect All	Preview/Print Selected
	ACER AMERICA	
	☐ ADTRAN ☐ AEROHIVE NETWORKS INC.	
	☐ ALCATEL-LUCENT ENTERPRISE USA	
	AMERICAN MEGATRENDS	
	L AMX	

ASUS COMPUTERS

BARCO

AUDIO ENHANCEMENTS



Manufacturer Details

View Printable Version

The purchase limit is \$200,000 per project per fiscal year (July - June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

ACER AMERICA Reseller Group

If you purchase this Manufacturer's product, print this page for your purchase file.

MAGIC Contract Number: 8500000370

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2018

To obtain a list of available products for this manufacturer, please visit the following website:

http://professional.us.acer.com/campaigndev/programs/Mississippi_State/index.html

Click on the following links for additional information:

3760-INSTRUCTIONS FOR USE

3760-M INIM UM SPECIFICATIONS

3760-EPL PURCHASE AGREEMENT

Approved Categories for IT Hardware EPL for ACER AMERICA

01-Desktop-based Computers

02-Mobile-based Computers

04-Desktop Monitors

07-Projectors

09-Large Displays



Reseller Listing

Approved Sellers for ACER AMERICA

This manufacturer is only approved for the below EPL sellers(s) and within each seller, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.

BENCHMARK TECHNOLOGY, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

* CDW GOVERNMENT LLC (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

COMPUTER-INNOVATIONS, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

CYBER TECHNOLOGY SECURITY (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

EXCEED TECHNOLOGIES, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

* GOVCONNECTION, INC. DBA CONNECTION (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

HOWARD TECHNOLOGY SOLUTIONS (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

* INSIGHT PUBLIC SECTOR, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

MAINSTREAM TECHNOLOGIES, INC. DBA STARKVILLE COMPUTERS (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 07-Projectors, 09-Large Displays)

MICROCOMPUTER SYSTEMS INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

MNJ TECHNOLOGIES DIRECT, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

OFFICE AUTOMATION CENTER, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

OFFICE MACHINE CENTER, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

* PCMG, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

* SHI INTERNATIONAL CORP. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
SYNERGETICS DCS, INC (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
S.H.O.T.S. COMPUTERS (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
UNISTAR-SPARCO COMPUTERS, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)



Reseller Details

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BENCHMARK TECHNOLOGY, INC.

If you purchase from this Seller, print this page for your purchase file.

MAGIC Supplier Number: 3100028947

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EPL Expiration Date: June 30, 2018

Value-Added Seller

ARRA Participant: YES

EPL Contract Number: 40731167-3760

Click on the following links for additional information:

3760-INSTRUCTIONS FOR USE

3760-M INIM UM SPECIFICATIONS

3760-EPL PURCHASE AGREEMENT

Main Sales Contact

AMY BASS

Phone: (601) 934-6790 Fax: (601) 485-3968

abass@benchmarktechnology.net

Place Order To:	Remit To:
P.O. BOX 3975	P.O. BOX 3975
MERIDIAN, MS 39303	MERIDIAN, MS 39303
	SAAS Code:

Vendor Service	Cost
Hourly Rate for Basic Installation Services	\$120.00
Hourly Rate for Project Manager/Engineer/Advanced Technical	\$165.00
Hourly Rate for Travel	\$65.00

Approved Manufacturers for BENCHMARK TECHNOLOGY, INC.

This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.

ACER AMERICA (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

BENQ (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

BOXLIGHT (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

DAKTECH (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

DELL (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-

UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

EPSON AMERICA (07-Projectors)

HP INC (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large

Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 57-Thin Client Systems)

HEWLETT PACKARD ENTERPRISE/ARUBA (51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components)

INFOCUS (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

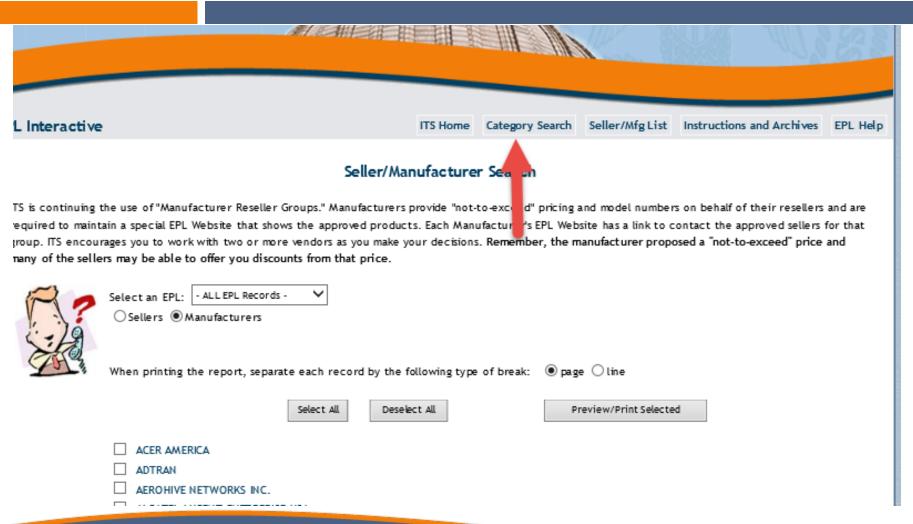
LENOVO (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

TRIPP LITE (53-UPS, 54-Racks)

VIEWSONIC (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

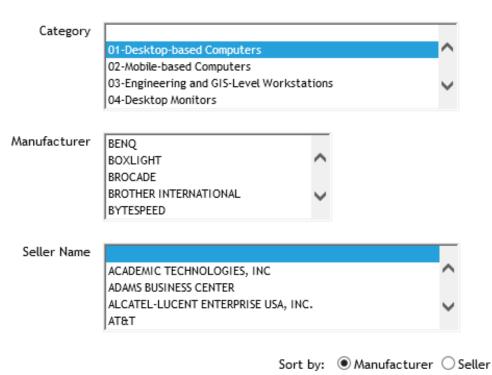


Category Search



Category Search

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NOTE: To select multiple items in a list, hold down the "CTRL" key while selecting options.

SEARCH RESET SEARCH



Search Results Link to Mfr/Reseller Details

8 matching manufacturers were found.

Manufacturer	Seller (Categories Approved)
ACER AMERICA	BENCHMARK TECHNOLOGY, INC. (01-Desktop-based Computers)
	CDW GOVERNMENT LLC (01-Desktop-based Computers)
	COMPUTER-INNOVATIONS, INC. (01-Desktop-based Computers)
	CYBER TECHNOLOGY SECURITY (01-Desktop-based Computers)
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	GOVCONNECTION, INC. DBA CONNECTION (01-Desktop-based Computers)
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	OFFICE MACHINE CENTER, INC. (01-Desktop-based Computers)
	PCMG, INC. (01-Desktop-based Computers)
	S.H.O.T.S. COMPUTERS (01-Desktop-based Computers)
	SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC. (01-Desktop-based Computers)
	SHI INTERNATIONAL CORP. (01-Desktop-based Computers)
	SYNERGETICS DCS, INC (01-Desktop-based Computers)
	UNISTAR-SPARCO COMPUTERS, INC. (01-Desktop-based Computers)
ASUS COMPUTERS	CAMCOR (01-Desktop-based Computers)
	CDW GOVERNMENT LLC (01-Desktop-based Computers)
	DAKTECH, INC. (01-Desktop-based Computers)



How Do I Check Pricing?

View Printable Version

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ACER AMERICA Reseller Group

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09-Large Displays



Manufacturer Sites



IT Hardware Express Products List (EPL) 3760

Government Contracts
IT Hardware Express Products List
(EPL) 3760

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Acer State of Mississippi EPL Reseller Group

EPL Interactive Page



Current Pricebook

Price Book Archives



September, 2017



August, 2017



July, 2017



Non-Interactive EPLs

Software Agreements

- NASPO Software Value Added Reseller Cooperative
- Microsoft EPL 3736

Geographical Information Systems (GIS) EPLs

- Intergraph EPL 3774-E
- Esri EPL 3774-D
- MapInfo EPL Master Agreement

Other Agreements

- Apple EPL 3774-A (Expired)
- ITS Cabling EPL 3766
- E-911 PSAP Equipment List EPL 3748



NASPO Software VAR Cooperative

NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) COOPERATIVE AGREEMENT

VALID FEBRUARY 25, 2019 - APRIL 7, 2020

ITS Software EPL 3758 has expired and is replaced by the NASPO Software Value-Added Resller Cooperative Agreement. Please review the Instructions for Use document for information about how to use this agreement to purchase software.

NASPO SVAR Instructions for Use

Approved Vendors:

- NASPO SVAR Website for En Pointe
- · NASPO SVAR Website for Insight
- NASPO SVAR Website for SHI



MICROSOFT EPL 3736

- Listed below are various links to information about the Microsoft 3736 EPL.
- Valid Dates: August 2014 November 2018
- Dollar Limitation is \$500,000 per fiscal year. For purchases greater than \$50,000 but less than or equal
 to \$500,000, customer must solicit quotations from two or more Microsoft EPL Vendors and select the
 lowest and best proposal using guidelines in the "Scoring Matrix for Customers Using the Microsoft
 EPL" document below.

EPL 3736 - Instructions for Use

Scoring Matrix for Customers using the Microsoft EPL

These instructions in PDF format help the Customer score for "lowest and best" when soliciting quotes from multiple vendors approved under the Microsoft EPL.

Scoring Matrix - Excel Worksheet

Use this excel worksheet with the above scoring instructions.

Vendor Contact and Price Information

- CDW Government
- Dell Software
- SHI International



Instructions for Use

- Every EPL has associated Instructions for Use
- Linked on Mfr and Reseller Pages
- Linked on "Instructions and Archive" Pages
- Contain Best Practices and Documentation Requirements
- Must be followed in order for a purchase to be considered a valid EPL purchase



Selecting the Seller

- Award Must be Based on Open and Competitive Specifications Unless a Manufacturer's Standard has Been Set
- If Quoted Equipment is from one Manufacturer
 - 2 or More Identical Quotes
 - Must Select Lowest Cost
- If Different Manufacturer Equipment is Compared, Justify Lowest and Best Selection Between Two or More Quotes



Best Practices and Documentation

- Quotes Must be for the Quantity Purchased to ensure quantity discounts are considered
- Proposed Manufacturer Pricing is Not to Exceed Pricing for a Quantity of One
 - Verify Manufacturer Price
 - Ask for Discounts from Sellers
- Your final price will almost always be less than the EPL price. That's the Plan!



Best Practices and Documentation

- Only EPL Items on the Quotes
 - Use Other Legal Procurement Vehicles for Non-EPL Items
- Quotes must Reference the EPL or Co-Operative you are Using for your Purchase
- Stay Within the Dollar Limits for Use for Each EPL
- Can Use the Planned Purchase Process to Exceed the Dollar Limits With ITS Involvement



Other Multi Use RFPs

- Assetworks
- Networking RFP 4000/5000
- Security Assessment Services
- Managed Service Provider
- Electronic Payment and Online Services
- Hybrid Cloud (coming soon)

Renée Murray Renee.Murray@its.ms.gov (601) 432-8146