



mississippi department of
Information Technology Services



Technology
Solutions *for*
Mississippi
Government

Express Products Lists (EPLs)

and other Multi Use ITS Awards

What are Express Products Lists (EPLs)?

- Multi-vendor, catalog-type awards for “routine” technology items
- EPLs meet state requirements for legal public purchases (advertised & awarded)

Can Local Governments and School Districts Use the EPL?

Regarding use of ITS EPLs and other published ITS awards, all government entities in Mississippi can continue to use these purchasing vehicles following the then-current published Instructions for Use memos.

Local governmental entities are able to use the EPLs in lieu of conducting their own procurements, based on MS Code 31-7-13(m)(xi) that allows ‘governing authorities’ to do so as an exception to the bidding requirements found in Public Purchasing Code.

Can Local Governments and School Districts Use the EPL?

It's important to note that the ITS EPLs are the result of competitive procurements (i.e., RFPs) and when used in accordance to the Instructions for Use memos, meet all Mississippi purchasing laws and requirements.

Said another way, local governmental entities are able to use EPLs, rather than conduct their own reverse auction or electronic bid, if they choose to do so.

As always, EPLs are an option for use by local governmental entities; not a requirement.

EPL Interactives

- IT Hardware EPL Interactive
 - [Access the IT Hardware EPL Interactive](#)
 - [Access the IT Hardware EPL Instructions and Archive](#)
- Two-Way Radio EPL Interactive
 - [Access the Two-Way Radio EPL Interactive](#)
 - [Access the Two-Way Radio EPL Instructions and Archive](#)

How do the EPL Interactives Work?

L Interactive

[ITS Home](#)

[Category Search](#)

[Seller/Mfg List](#)

[Instructions and Archives](#)

[EPL Help](#)

Seller/Manufacturer Search

ITS is continuing the use of "Manufacturer Reseller Groups." Manufacturers provide "not-to-exceed" pricing and model numbers on behalf of their resellers and are required to maintain a special EPL Website that shows the approved products. Each Manufacturer's EPL Website has a link to contact the approved sellers for that group. ITS encourages you to work with two or more vendors as you make your decisions. Remember, the manufacturer proposed a "not-to-exceed" price and many of the sellers may be able to offer you discounts from that price.



Select an EPL:

Sellers Manufacturers

When printing the report, separate each record by the following type of break: page line

Select All

Deselect All

Preview/Print Selected

- ACER AMERICA
- ADTRAN
- AEROHIVE NETWORKS INC.
-

Manufacturer Reseller Groups

- Manufacturers provide "not-to-exceed" pricing and model numbers on behalf of their resellers
- Manufacturers are required to maintain an EPL Website that shows the approved products

Seller/Manufacturer Search

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- ACER AMERICA
- ADTRAN
- AEROHIVE NETWORKS INC.
- ALCATEL-LUCENT ENTERPRISE USA
- AMERICAN MEGATRENDS
- AMX
- ASUS COMPUTERS
- AUDIO ENHANCEMENTS
- BARCO

Manufacturer Details

[View Printable Version](#)

The purchase limit is \$200,000 per project per fiscal year (July - June) for the use of the IT Hardware EPL without additional approval from ITS. For purchases over \$50,000, the customer MUST obtain quotations from two or more EPL sellers.

ACER AMERICA Reseller Group

If you purchase this Manufacturer's product, print this page for your purchase file.

MAGIC Contract Number: 8500000370

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2018

To obtain a list of available products for this manufacturer, please visit the following website:

http://professional.us.acer.com/campaigndev/programs/Mississippi_State/index.html

Click on the following links for additional information:

[3760-INSTRUCTIONS FOR USE](#)

[3760-MINIMUM SPECIFICATIONS](#)

[3760-EPL PURCHASE AGREEMENT](#)

Approved Categories for IT Hardware EPL for ACER AMERICA

- 01-Desktop-based Computers
- 02-Mobile-based Computers
- 04-Desktop Monitors
- 07-Projectors
- 09-Large Displays

Reseller Listing

Approved Sellers for ACER AMERICA

This manufacturer is only approved for the below EPL sellers(s) and within each seller, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.

- BENCHMARK TECHNOLOGY, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- * CDW GOVERNMENT LLC (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- COMPUTER-INNOVATIONS, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- CYBER TECHNOLOGY SECURITY (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- EXCEED TECHNOLOGIES, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- * GOVCONNECTION, INC. DBA CONNECTION (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- HOWARD TECHNOLOGY SOLUTIONS (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- * INSIGHT PUBLIC SECTOR, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- MAINSTREAM TECHNOLOGIES, INC. DBA STARKVILLE COMPUTERS (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- MICROCOMPUTER SYSTEMS INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- MNJ TECHNOLOGIES DIRECT, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- OFFICE AUTOMATION CENTER, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- OFFICE MACHINE CENTER, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- * PCMG, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- * SHI INTERNATIONAL CORP. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- SYNERGETICS DCS, INC (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- S.H.O.T.S. COMPUTERS (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)
- UNISTAR-SPARCO COMPUTERS, INC. (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

Reseller Details

[View Printable Version](#)

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BENCHMARK TECHNOLOGY, INC.

If you purchase from this Seller, print this page for your purchase file.

MAGIC Supplier Number: 3100028947

3760 - IT Hardware EPL

EPL Expiration Date: June 30, 2018

Value-Added Seller

ARRA Participant: YES

EPL Contract Number: 40731167-3760

Click on the following links for additional information:

[3760-INSTRUCTIONS FOR USE](#)

[3760-MINIMUM SPECIFICATIONS](#)

[3760-EPL PURCHASE AGREEMENT](#)

Main Sales Contact

AMY BASS

Phone: (601) 934-6790

Fax: (601) 485-3968

abass@benchmarktechnology.net

Place Order To:

P.O. BOX 3975
 MERIDIAN, MS 39303

Remit To:

P.O. BOX 3975
 MERIDIAN, MS 39303
 SAAS Code:

Vendor Service**Cost**

Hourly Rate for Basic Installation Services

\$120.00

Hourly Rate for Project Manager/Engineer/Advanced Technical

\$165.00

Hourly Rate for Travel

\$65.00

Approved Manufacturers for BENCHMARK TECHNOLOGY, INC.

This seller is only approved for the below EPL manufacturer(s) and within each manufacturer, the product categories shown in parenthesis. Some sellers are not approved for all product categories within a manufacturer's product line.

ACER AMERICA (01-Desktop-based Computers, 02-Mobile-based Computers, 04-Desktop Monitors, 07-Projectors, 09-Large Displays)

BENQ (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

BOXLIGHT (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays))

DAKTECH (01-Desktop-based Computers, 02-Mobile-based Computers, 51-Servers, 57-Thin Client Systems)

DELL (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components, 57-Thin Client Systems, 59-Audio Visual Components)

EPSON AMERICA (07-Projectors)

HP INC (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 04-Desktop Monitors, 05-Printers/Scanners, 06-Large Format Printers and Scanners/Plotters, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays, 57-Thin Client Systems)

HEWLETT PACKARD ENTERPRISE/ARUBA (51-Servers, 52-Storage, 53-UPS, 54-Racks, 55-Switches, 56-Wireless Components)

INFOCUS (07-Projectors, 08-Interactive Devices (whiteboards, voting devices, displays), 09-Large Displays)

LENOVO (01-Desktop-based Computers, 02-Mobile-based Computers, 03-Engineering and GIS-Level Workstations, 51-Servers, 52-Storage, 57-Thin Client Systems)

TRIPP LITE (53-UPS, 54-Racks)

VIEWSONIC (04-Desktop Monitors, 07-Projectors, 09-Large Displays, 57-Thin Client Systems)

Category Search

L Interactive

ITS Home

Category Search

Seller/Mfg List

Instructions and Archives

EPL Help

Seller/Manufacturer Search

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Category

- 01-Desktop-based Computers
- 02-Mobile-based Computers
- 03-Engineering and GIS-Level Workstations
- 04-Desktop Monitors

Manufacturer

- BENQ
- BOXLIGHT
- BROCADE
- BROTHER INTERNATIONAL
- BYTESPEED

Seller Name

- ACADEMIC TECHNOLOGIES, INC
- ADAMS BUSINESS CENTER
- ALCATEL-LUCENT ENTERPRISE USA, INC.
- AT&T

Sort by: Manufacturer Seller

NOTE: To select multiple items in a list, hold down the "CTRL" key while selecting options.

SEARCH

RESET SEARCH



Search Results Link to Mfr/Reseller Details

8 matching manufacturers were found.

Manufacturer	Seller (Categories Approved)
ACER AMERICA	BENCHMARK TECHNOLOGY, INC. (01-Desktop-based Computers) CDW GOVERNMENT LLC (01-Desktop-based Computers) COMPUTER-INNOVATIONS, INC. (01-Desktop-based Computers) CYBER TECHNOLOGY SECURITY (01-Desktop-based Computers) EXCEED TECHNOLOGIES, INC. (01-Desktop-based Computers) GOVCONNECTION, INC. DBA CONNECTION (01-Desktop-based Computers) HOWARD TECHNOLOGY SOLUTIONS (01-Desktop-based Computers) INSIGHT PUBLIC SECTOR, INC. (01-Desktop-based Computers) MAINSTREAM TECHNOLOGIES, INC. DBA STARKVILLE COMPUTERS (01-Desktop-based Computers) MICROCOMPUTER SYSTEMS INC. (01-Desktop-based Computers) MNJ TECHNOLOGIES DIRECT, INC. (01-Desktop-based Computers) OFFICE AUTOMATION CENTER, INC. (01-Desktop-based Computers) OFFICE MACHINE CENTER, INC. (01-Desktop-based Computers) PCMG, INC. (01-Desktop-based Computers) S.H.O.T.S. COMPUTERS (01-Desktop-based Computers) SAMAC TECHNOLOGY & NETWORKING SOLUTIONS, INC. (01-Desktop-based Computers) SHI INTERNATIONAL CORP. (01-Desktop-based Computers) SYNERGETICS DCS, INC (01-Desktop-based Computers) UNISTAR-SPARCO COMPUTERS, INC. (01-Desktop-based Computers)
ASUS COMPUTERS	CAMCOR (01-Desktop-based Computers) CDW GOVERNMENT LLC (01-Desktop-based Computers) DAKTECH, INC. (01-Desktop-based Computers)

How Do I Check Pricing?

[View Printable Version](#)

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ACER AMERICA Reseller Group

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[3760-INSTRUCTIONS FOR USE](#)

[3760-MINIMUM SPECIFICATIONS](#)

[3760-EPL PURCHASE AGREEMENT](#)

Approved Categories for IT Hardware EPL for ACER AMERICA

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- 09-Large Displays



IT Hardware Express Products List (EPL) 3760

Government Contracts
*IT Hardware Express Products List
(EPL) 3760*

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[Acer State of Mississippi EPL Reseller Group](#)

[EPL Interactive Page](#)



[Current Pricebook](#)

Price Book Archives



[September, 2017](#)



[August, 2017](#)



[July, 2017](#)

Non-Interactive EPLs

Software Agreements

- NASPO Software Value Added Reseller Cooperative
- Microsoft EPL 3736

Geographical Information Systems (GIS) EPLs

- Intergraph EPL 3774-E
- Esri EPL 3774-D
- MapInfo EPL Master Agreement

Other Agreements

- Apple EPL 3774-A (Expired)
- ITS Cabling EPL 3766
- E-911 PSAP Equipment List EPL 3748

NASPO Software VAR Cooperative

NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) COOPERATIVE AGREEMENT

VALID FEBRUARY 25, 2019 - APRIL 7, 2020

ITS Software EPL 3758 has expired and is replaced by the NASPO Software Value-Added Reseller Cooperative Agreement. Please review the Instructions for Use document for information about how to use this agreement to purchase software.

[NASPO SVAR Instructions for Use](#)

Approved Vendors:

- [NASPO SVAR Website for En Pointe](#)
- [NASPO SVAR Website for Insight](#)
- [NASPO SVAR Website for SHI](#)

MICROSOFT EPL 3736

- Listed below are various links to information about the Microsoft 3736 EPL.
- Valid Dates: August 2014 - November 2018
- Dollar Limitation is \$500,000 per fiscal year. For purchases greater than \$50,000 but less than or equal to \$500,000, customer must solicit quotations from two or more Microsoft EPL Vendors and select the lowest and best proposal using guidelines in the "Scoring Matrix for Customers Using the Microsoft EPL" document below.

[EPL 3736 - Instructions for Use](#)

[Scoring Matrix for Customers using the Microsoft EPL](#)

These instructions in PDF format help the Customer score for "lowest and best" when soliciting quotes from multiple vendors approved under the Microsoft EPL.

[Scoring Matrix - Excel Worksheet](#)

Use this excel worksheet with the above scoring instructions.

Vendor Contact and Price Information

- [CDW Government](#)
- [Dell Software](#)
- [SHI International](#)

Instructions for Use

- Every EPL has associated Instructions for Use
- Linked on Mfr and Reseller Pages
- Linked on “Instructions and Archive” Pages
- Contain Best Practices and Documentation Requirements
- Must be followed in order for a purchase to be considered a valid EPL purchase

Selecting the Seller

- Award Must be Based on Open and Competitive Specifications Unless a Manufacturer's Standard has Been Set
- If Quoted Equipment is from one Manufacturer
 - 2 or More Identical Quotes
 - Must Select Lowest Cost
- If Different Manufacturer Equipment is Compared, Justify Lowest and Best Selection Between Two or More Quotes

- Quotes Must be for the Quantity Purchased to ensure quantity discounts are considered
- Proposed Manufacturer Pricing is *Not to Exceed Pricing* for a Quantity of One
 - Verify Manufacturer Price
 - Ask for Discounts from Sellers
- Your final price will almost always be less than the EPL price. That's the Plan!

- Only EPL Items on the Quotes
 - Use Other Legal Procurement Vehicles for Non-EPL Items
- Quotes must Reference the EPL or Co-Operative you are Using for your Purchase
- Stay Within the Dollar Limits for Use for Each EPL
- Can Use the Planned Purchase Process to Exceed the Dollar Limits With ITS Involvement

Other Multi Use RFPs

- Assetworks
- Networking – RFP 4000/5000
- Security Assessment Services
- Managed Service Provider
- Electronic Payment and Online Services
- Hybrid Cloud (*coming soon*)



Renée Murray

Renee.Murray@its.ms.gov

(601) 432-8146