

**OFFICE OF CHIEF SCHOOL PERFORMANCE OFFICER  
Summary of State Board of Education Agenda Items  
Consent Agenda  
August 14-15, 2014**

**OFFICE OF SAFE AND ORDERLY SCHOOLS**

C. Approval of Pupil Transportation Equipment Bids

**Executive Summary**

As per Mississippi Code Section 37-41-101 (1), (2) and State Board of Education Policy 7901, the State Board of Education is hereby authorized, empowered and directed to advertise for and receive sealed bids and proposals for sale of school bus bodies and school buses sold as complete units to the school boards of school districts in the state. The Board of Education shall approve persons, firms, corporations or associations authorized to sell bus bodies and school buses sold as complete units, and shall establish prices relative thereto based upon the lowest and best bids, which school districts may not exceed in purchasing such equipment.

Sealed bids were received and opened on July 14, 2014, and these prices reflected total cost, including freight, and shall be effective October 1, 2014 through September 30, 2015.

Recommendation: Approval

Back-up material attached

**MISSISSIPPI DEPARTMENT OF EDUCATION  
OFFICE OF SAFE AND ORDERLY SCHOOLS  
DIVISION OF PUPIL TRANSPORTATION  
SCHOOL BUS BID COMPARISON  
July 14, 2014**

**TYPE A-I CONVERTED CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS)**

	<b>2013-2014 APPROVED PRICE</b>	<b>2014-2015 LOWEST &amp; BEST BID</b>	<b>DIFFERENCE</b>	<b>PERCENTAGE OF INCREASE</b>	<b>LOW BIDDER(S)</b>
<b>16 - 17 Cap. Gas</b>	<b>\$ 57,100.00</b>	<b>\$58,100.00</b>	<b>\$1,000.00</b>	<b>1.75% increase</b>	<b>Burroughs Bus Sales</b>
<b>16 - 17 Cap. Diesel</b>	<b>\$ 67,954.00</b>	<b>\$68,954.00</b>	<b>\$1,000.00</b>	<b>1.46% increase</b>	<b>Burroughs Bus Sales</b>
<b>18 - 20 Cap. Gas</b>	<b>\$ 58,600.00</b>	<b>\$59,600.00</b>	<b>\$1,000.00</b>	<b>1.70% increase</b>	<b>Burroughs Bus Sales</b>
<b>8 - 20 Cap. Diesel</b>	<b>\$ 67,000.00</b>	<b>\$68,000.00</b>	<b>\$1,000.00</b>	<b>1.47% increase</b>	<b>Burroughs Bus Sales</b>

**TYPE A -I CUTAWAY VAN TYPE SCHOOL BUSES (COMPLETE UNITS) (DUAL WHEELS)**

<b>16 - 24 Cap. Gas</b>	<b>\$ 59,100.00</b>	<b>\$60,100.00</b>	<b>\$ 1,000.00</b>	<b>1.69% increase</b>	<b>Burroughs Bus Sales</b>
<b>13 - 19 Cap. Diesel</b>	<b>\$ 63,000.00</b>	<b>\$64,000.00</b>	<b>\$ 1,000.00</b>	<b>1.59% increase</b>	<b>Burroughs Bus Sales</b>
<b>16 - 19 Cap. Gas</b>	<b>\$ 68,100.00</b>	<b>\$69,100.00</b>	<b>\$ 1000.00</b>	<b>1.46% increase</b>	<b>Burroughs Bus Sales</b>

**TYPE A-2 CUTAWAY VAN TYPE SCHOOL BUSES (DUAL WHEELS) (COMPLETE UNITS)**

<b>24 Cap. Gas</b>	<b>\$ 67,300.00</b>	<b>\$68,300.00</b>	<b>\$ 1,000.00</b>	<b>1.48% increase</b>	<b>Burroughs Bus Sales</b>
<b>24 Cap. Diesel</b>	<b>\$ 75,300.00</b>	<b>\$76,300.00</b>	<b>\$ 1,000.00</b>	<b>1.32% increase</b>	<b>Burroughs Bus Sales</b>
<b>30 Cap. Diesel</b>	<b>\$ 76,600.00</b>	<b>\$77,600.00</b>	<b>\$ 1,000.00</b>	<b>1.31% increase</b>	<b>Burroughs Bus Sales</b>

**TYPE C CONVENTIONAL TYPE SCHOOL BUSES (COMPLETE UNITS)**

<b>29 Capacity Diesel Automatic</b>	<b>\$ 80,200.00</b>	<b>\$ 80,200.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>35 Capacity Diesel Automatic</b>	<b>\$ 81,200.00</b>	<b>\$ 81,200.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>41 Capacity Diesel Automatic</b>	<b>\$ 82,400.00</b>	<b>\$ 82,400.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>47 Capacity Diesel Automatic</b>	<b>\$ 83,300.00</b>	<b>\$ 83,300.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>53 Capacity Diesel Automatic</b>	<b>\$ 84,500.00</b>	<b>\$ 84,500.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>59 Capacity Diesel Automatic</b>	<b>\$ 86,000.00</b>	<b>\$ 86,600.00</b>	<b>\$600.00</b>	<b>.70%</b>	<b>Burroughs Bus Sales</b>
<b>65 Capacity Diesel Automatic</b>	<b>\$ 87,600.00</b>	<b>\$ 87,600.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>71 Capacity Diesel Automatic</b>	<b>\$ 89,200.00</b>	<b>\$ 89,200.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>77 Capacity Diesel Automatic</b>	<b>\$ 89,800.00</b>	<b>\$ 89,800.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>

**TYPE D TRANSIT (MID-RANGE) SCHOOL BUSES (FRONT-MOUNTED ENGINES)**

	<b>CURRENT APPROVED PRICE</b>	<b>2014-2015 LOWEST &amp; BEST BID</b>	<b>AMOUNT INCREASE</b>	<b>PERCENTAGE OF INCREASE</b>	<b>LOW BIDDER(S)</b>
<b>41 Capacity Diesel Automatic</b>	<b>\$ 97,700.00</b>	<b>\$ 97,700.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>47 Capacity Diesel Automatic</b>	<b>\$ 98,500.00</b>	<b>\$ 98,500.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>53 Capacity Diesel Automatic</b>	<b>\$ 99,300.00</b>	<b>\$ 99,300.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>59 Capacity Diesel Automatic</b>	<b>\$ 101,400.00</b>	<b>\$ 101,400.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>65 Capacity Diesel Automatic</b>	<b>\$ 102,900.00</b>	<b>\$ 102,900.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>71 Capacity Diesel Automatic</b>	<b>\$ 103,800.00</b>	<b>\$ 103,800.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>77 Capacity Diesel Automatic</b>	<b>\$ 105,000.00</b>	<b>\$ 105,000.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>84 Capacity Diesel Automatic</b>	<b>\$ 106,600.00</b>	<b>\$ 106,600.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>

**TYPE D TRANSIT (MID-RANGE) SCHOOL BUSES (REAR-MOUNTED ENGINES)**

<b>53 Capacity Diesel Automatic</b>	\$ 99,200.00	\$ 99,200.00	0	0	Burroughs Bus Sales
<b>59 Capacity Diesel Automatic</b>	\$ 101,800.00	\$ 101,800.00	0	0	Burroughs Bus Sales
<b>65 Capacity Diesel Automatic</b>	\$ 103,458.00	\$ 103,458.00	0	0	Burroughs Bus Sales
<b>71 Capacity Diesel Automatic</b>	\$ 105,040.00	\$ 105,040.00	0	0	Burroughs Bus Sales
<b>77 Capacity Diesel Automatic</b>	\$ 106,600.00	\$ 106,600.00	0	0	Burroughs Bus Sales
<b>84 Capacity Diesel Automatic</b>	\$ 108,700.00	\$ 108,700.00	0	0	Burroughs Bus Sales

**TYPE D TRANSIT SCHOOL BUSES (FRONT-MOUNTED ENGINES)**

<b>77 Capacity Diesel Automatic</b>	\$ 121,000.00	\$ 121,000.00	0	0	Burroughs Bus Sales
<b>83 Capacity Diesel Automatic</b>	\$ 122,500.00	\$ 122,500.00	0	0	Burroughs Bus Sales

**TYPE D TRANSIT SCHOOL BUSES (REAR-MOUNTED ENGINES)**

<b>77 Capacity Diesel Automatic</b>	\$129,500.00	\$ 129,500.00	0	0	Burroughs Bus Sales
<b>83 Capacity Diesel Automatic</b>	\$ 132,000.00	\$ 132,000.00	0	0	Burroughs Bus Sales

**Optional Equipment (Furnished and Installed)**

ITEM	ITEM	LOW BID	DIFFERENCE	% INCREASE OR DECREASE	LOW BIDDER(S)
<b>1. Additional Heater</b>	\$750.00	\$750.00	0	0	Burroughs Bus Sales Empire Truck Sales Truck Center Inc.
<b>2. Air Brakes</b>	\$3,500.00	\$,3500.00	0	0	Burroughs Bus Sales Empire Truck Sales Truck Center Inc.
<b>3. Air Conditioner 16-24 Capacity</b>	\$5,100.00	\$5,000.00	\$100.00	1.96% decrease	Empire Truck Sales

<b>4. Air Conditioner 25-47 Capacity</b>	<b>\$8,500.00</b>	<b>\$8,200.00</b>	<b>\$300.00</b>	<b>3.53% decrease</b>	<b>Empire Truck Sales</b>
<b>5. Air Conditioner 48-71 Capacity</b>	<b>\$13,000.00</b>	<b>\$10,500.00</b>	<b>\$2,500.00</b>	<b>19.23% decrease</b>	<b>Empire Truck Sales</b>
<b>6. Air Conditioner 72-89 Capacity</b>	<b>\$14,000.00</b>	<b>\$11,500.00</b>	<b>\$2,500.00</b>	<b>17.85% decrease</b>	<b>Empire Truck Sales</b>
<b>7. Alternative Fuel Engine</b>	<b>\$37,000.00</b>	<b>\$37,000.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>
<b>8. Auxiliary Fan</b>	<b>\$150.00</b>	<b>\$150.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>
<b>9. Door Lock</b>	<b>\$400.00</b>	<b>\$400.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>
<b>10. Driver's Seat Highback Type</b>	<b>\$100.00</b>	<b>\$100.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>11. Extended Warranty (Chassis)</b>	<b>\$3,200.00</b>	<b>\$3,200.00</b>	<b>0</b>	<b>0</b>	<b>Empire Truck Sales Burroughs Bus Sales</b>
<b>12. Flat Floor-Specially Equipped Bus</b>	<b>\$3,500.00</b>	<b>\$3,500.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>
<b>13. Fuel Tank – Sixty Gallon</b>	<b>\$400.00</b>	<b>\$400.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sale Truck Center Inc.</b>
<b>14. Heat Booster Pump</b>	<b>\$400.00</b>	<b>\$400.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>

<b>15. Power Lift</b>	<b>\$7,500.00</b>	<b>\$7,500.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales</b>
<b>16. Public Address System</b>	<b>\$500.00</b>	<b>\$500.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Truck Center Inc.</b>
<b>17. Ramp</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Truck Center Inc.</b>
<b>18. Reflective Material (per bus)</b>	<b>\$145.00</b>	<b>\$145.00</b>	<b>0</b>	<b>0</b>	<b>Empire Truck Sales</b>
<b>19. Restraining Device (per device)</b>	<b>\$185.00</b>	<b>\$180.00</b>	<b>\$5.00</b>	<b>2.7% decrease</b>	<b>Empire Truck Sales</b>
<b>20. Special Service Entrance Door</b>	<b>\$1,200.00</b>	<b>\$1,200.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>
<b>21. Stop Arm – Air Operated</b>	<b>\$350.00</b>	<b>\$350.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>
<b>22. Stop Arm – Vacuum Operated</b>	<b>\$350.00</b>	<b>\$350.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>
<b>23. Storage Box</b>	<b>\$490.00</b>	<b>\$500.00</b>	<b>\$10.00</b>	<b>2.0% increase</b>	<b>Burroughs Bus Sales Empire Truck Sales Truck Center Inc.</b>
<b>24. Storage Compartment (Luggage) 10-15 Cu. Ft.</b>	<b>\$725.00</b>	<b>\$750.00</b>	<b>\$25.00</b>	<b>3.4 % increase</b>	<b>Waters Truck and Tractor</b>
<b>25. Storage Compartment (Luggage) 16-23 Cu. Ft.</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>0</b>	<b>0</b>	<b>Empire Truck Sales</b>
<b>26. Storage Compartment (Luggage) 24-30 Cu. Ft.</b>	<b>\$1,250.00</b>	<b>\$1,300.00</b>	<b>\$50.00</b>	<b>4.0% increase</b>	<b>Truck Center Inc.</b>
<b>27. Tinted Glazing</b>	<b>\$850.00</b>	<b>\$850.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Truck Center Inc.</b>

<b>28. Wheelchair Tie Downs (Per seating position)</b>	<b>\$800.00</b>	<b>\$800.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales Empire Truck Sales</b>
<b>29. White Roof</b>	<b>\$850.00</b>	<b>\$850.00</b>	<b>0</b>	<b>0</b>	<b>Burroughs Bus Sales</b>